COMPASS

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March 2023

Bergen Market Insights

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## Allendale

MARCH 2023

UNDER CONTRACT

6 Total Properties



\$935K Median Price

-50%

Decrease From Decrease From Mar 2022

-17% -14% Mar 2022

Decrease From Mar 2022

Properties 400%

10

Total

UNITS SOLD

Increase From Mar 2022

77%

Mar 2022

Increase From

Average Price

\$1.0M

56% Increase From Mar 2022

\$895K

Median

Price

### **Property Statistics**

		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	24	14	71%
	% OF ASKING PRICE	100%	112%	
	AVERAGE SOLD PRICE	\$1,018,700	\$575,000	77.2%
	# OF CONTRACTS	6	12	-50.0%
	NEW LISTINGS	4	10	-60%
Houses	AVERAGE DOM	22	14	57%
	% OF ASKING PRICE	100%	112%	
	AVERAGE SOLD PRICE	\$1,050,889	\$575,000	83%
	# OF CONTRACTS	4	9	-56%
	NEW LISTINGS	1	7	-86%
Condo/Co-op/TH	AVERAGE DOM	39	-	-
	% OF ASKING PRICE	100%	-	
	AVERAGE SOLD PRICE	\$729,000	-	-
	# OF CONTRACTS	2	3	-33%
	NEW LISTINGS	3	3	0%

03

## Allendale

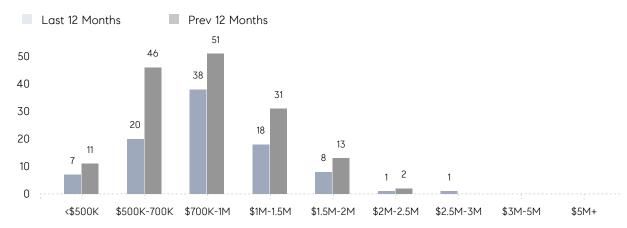
#### MARCH 2023

### Monthly Inventory





### Contracts By Price Range



## Alpine

#### MARCH 2023

UNDER CONTRACT

3 Total Properties \$3.8M Average Price

1%

Mar 2022

\$3.2M Median Price

50% Increase From Mar 2022

-14% Increase From

Decrease From Mar 2022

100% Increase From

UNITS SOLD

2

Total

Properties

Mar 2022 Mar 2022

-15% -15% Decrease From

\$2.3M

Average

Price

Decrease From Mar 2022

\$2.3M

Median

Price

### **Property Statistics**

		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	121	59	105%
	% OF ASKING PRICE	95%	85%	
	AVERAGE SOLD PRICE	\$2,372,513	\$2,800,000	-15.3%
	# OF CONTRACTS	3	2	50.0%
	NEW LISTINGS	7	7	0%
Houses	AVERAGE DOM	121	59	105%
	% OF ASKING PRICE	95%	85%	
	AVERAGE SOLD PRICE	\$2,372,513	\$2,800,000	-15%
	# OF CONTRACTS	3	2	50%
	NEW LISTINGS	7	7	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

05

Compass New Jersey Monthly Market Insights

# Alpine

### MARCH 2023

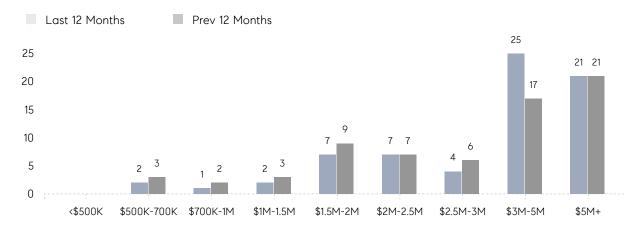
### Monthly Inventory

Last 12 Months Prev 12 Months





### Contracts By Price Range



## Bergenfield

MARCH 2023

UNDER CONTRACT

12 Total Properties



\$524K Median Price

-59%

Mar 2022

-4% Decrease From Decrease From Mar 2022

9% Increase From Mar 2022

-88%

Properties

3

Total

UNITS SOLD

Decrease From Decrease From Mar 2022 Mar 2022

-18% -3%

\$418K

Average Price

> Decrease From Mar 2022

\$435K

Median

Price

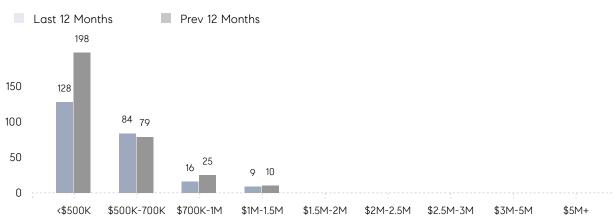
		Mar 2023	Mar 2022	% Change
Overall A	VERAGE DOM	99	33	200%
%	6 OF ASKING PRICE	99%	102%	
A	VERAGE SOLD PRICE	\$418,333	\$512,715	-18.4%
#	# OF CONTRACTS	12	29	-58.6%
N	NEW LISTINGS	18	35	-49%
Houses A	VERAGE DOM	31	35	-11%
%	6 OF ASKING PRICE	105%	102%	
A	VERAGE SOLD PRICE	\$497,500	\$549,157	-9%
#	# OF CONTRACTS	11	26	-58%
N	NEW LISTINGS	17	31	-45%
Condo/Co-op/TH A	VERAGE DOM	234	18	1,200%
%	6 OF ASKING PRICE	87%	103%	
A	VERAGE SOLD PRICE	\$260,000	\$233,333	11%
#	# OF CONTRACTS	1	3	-67%
Ν	NEW LISTINGS	1	4	-75%

# Bergenfield

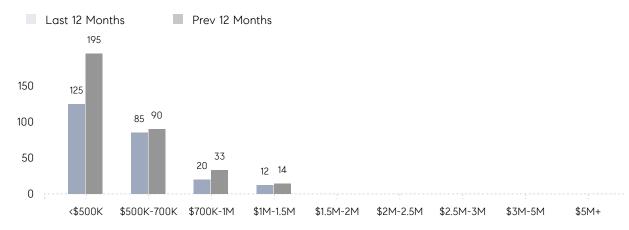
#### MARCH 2023

#### Monthly Inventory





### Contracts By Price Range



### Bogota

MARCH 2023

UNDER CONTRACT

10 Total

Properties



\$457K Median Price

-9% Decrease From Decrease From Mar 2022

-3% Mar 2022

4% Increase From Mar 2022

-67% Decrease From

Properties

UNITS SOLD

1

Total

Increase From Mar 2022 Mar 2022

48%

\$550K

Average Price

32%

Increase From Mar 2022

\$550K

Median

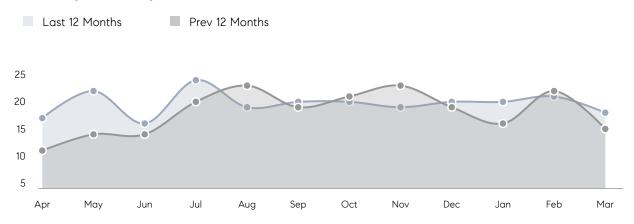
Price

		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	158	131	21%
	% OF ASKING PRICE	93%	106%	
	AVERAGE SOLD PRICE	\$550,000	\$417,333	31.8%
	# OF CONTRACTS	10	11	-9.1%
	NEW LISTINGS	6	3	100%
Houses	AVERAGE DOM	158	131	21%
	% OF ASKING PRICE	93%	106%	
	AVERAGE SOLD PRICE	\$550,000	\$417,333	32%
	# OF CONTRACTS	10	11	-9%
	NEW LISTINGS	6	3	100%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## Bogota

#### MARCH 2023

### Monthly Inventory



#### Last 12 Months Prev 12 Months 81 80 70 53 60 50 40 23 30 16 20 10 2 1 0 <\$500K \$500K-700K \$700K-1M \$1M-1.5M \$2.5M-3M \$1.5M-2M \$2M-2.5M \$3M-5M \$5M+

### Contracts By Price Range



## Carlstadt

MARCH 2023

UNDER CONTRACT

UNITS SOLD

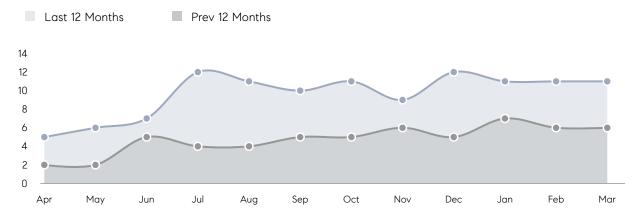
<b>2</b>	\$603K	\$603K	<b>O</b>	–	–
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
100%	- <b>39%</b>	-39%	<b>0%</b>	–	–
Increase From	Decrease From	Decrease From	Change From	Change From	Change From
Mar 2022	Mar 2022	Mar 2022	Mar 2022	Mar 2022	Mar 2022

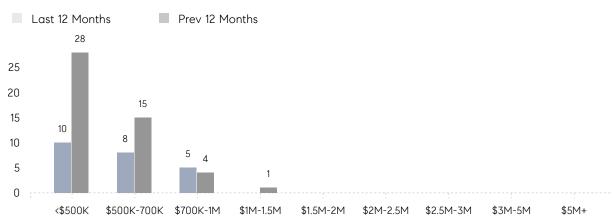
		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	-	35	-
	% OF ASKING PRICE	-	99%	
	AVERAGE SOLD PRICE	-	\$539,000	-
	# OF CONTRACTS	2	1	100.0%
	NEW LISTINGS	2	1	100%
Houses	AVERAGE DOM	-	35	-
	% OF ASKING PRICE	-	99%	
	AVERAGE SOLD PRICE	-	\$539,000	-
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	2	1	100%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## Carlstadt

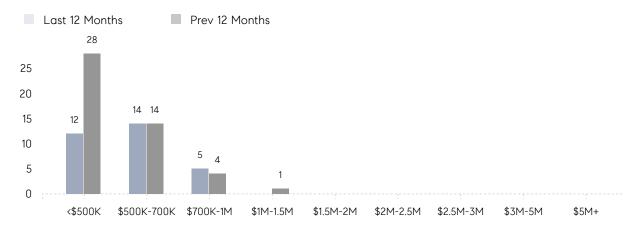
#### MARCH 2023

### Monthly Inventory





### Contracts By Price Range



## Cliffside Park

MARCH 2023

UNDER CONTRACT

**33** Total Properties **\$711K** Average Price

\$625K Median Price

-21% Decrease From Mar 2022

19% n Increase From Mar 2022 26% Increase From Mar 2022 Properties

17

Total

UNITS SOLD

Decrease From Mar 2022

9%

Average

Price

\$637K

Increase From Increase Mar 2022 Mar 20

Increase From Mar 2022

\$549K

Median

Price

5%

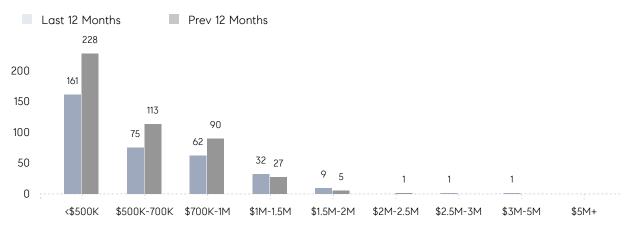
		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	68	67	1%
	% OF ASKING PRICE	96%	99%	
	AVERAGE SOLD PRICE	\$637,000	\$582,725	9.3%
	# OF CONTRACTS	33	42	-21.4%
	NEW LISTINGS	22	36	-39%
Houses	AVERAGE DOM	53	46	15%
	% OF ASKING PRICE	95%	104%	
	AVERAGE SOLD PRICE	\$780,000	\$659,571	18%
	# OF CONTRACTS	7	3	133%
	NEW LISTINGS	3	6	-50%
Condo/Co-op/TH	AVERAGE DOM	72	73	-1%
	% OF ASKING PRICE	96%	97%	
	AVERAGE SOLD PRICE	\$606,357	\$558,274	9%
	# OF CONTRACTS	26	39	-33%
	NEW LISTINGS	19	30	-37%

## Cliffside Park

#### MARCH 2023

#### Monthly Inventory





### Contracts By Price Range



### Closter

#### MARCH 2023

UNDER CONTRACT

6 Total Properties \$1.3M Average Price

\$1.2M Median Price

-62% Decrease From Mar 2022

16% 18% Increase From Mar 2022

Increase From Mar 2022

Properties -67%

UNITS SOLD

2

Total

Decrease From Increase From Mar 2022 Mar 2022

\$1.0M

Average Price

5%

5% Increase From Mar 2022

\$1.0M

Median

Price

### **Property Statistics**

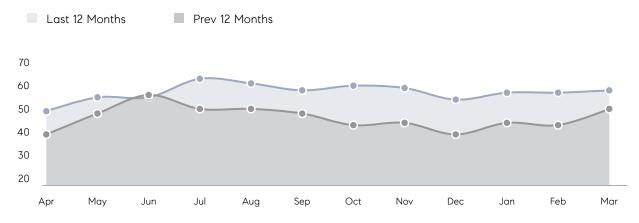
		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	38	49	-22%
	% OF ASKING PRICE	97%	99%	
	AVERAGE SOLD PRICE	\$1,019,000	\$967,167	5.4%
	# OF CONTRACTS	6	16	-62.5%
	NEW LISTINGS	7	20	-65%
Houses	AVERAGE DOM	38	49	-22%
	% OF ASKING PRICE	97%	99%	
	AVERAGE SOLD PRICE	\$1,019,000	\$967,167	5%
	# OF CONTRACTS	6	16	-62%
	NEW LISTINGS	7	20	-65%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

Compass New Jersey Monthly Market Insights

## Closter

#### MARCH 2023

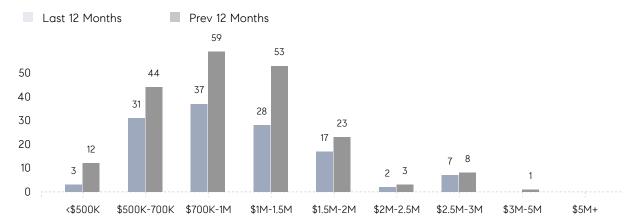
#### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



Compass New Jersey Market Report

## Cresskill

#### MARCH 2023

UNDER CONTRACT

8 Total Properties



\$1.3M Median Price

-62% Decrease From

Mar 2022

51% Increase From Mar 2022 69% Increase From Mar 2022 -54%

Properties

6 Total

UNITS SOLD

Decrease From Mar 2022 3%

**\$824K \$682K** 

Average Price

-4%

Mar 2022

Decrease From

Median

Price

Increase From Mar 2022

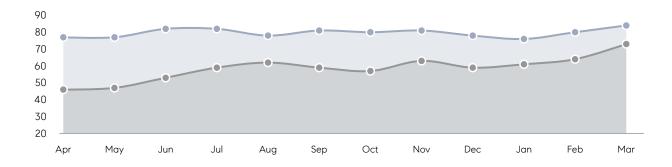
		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	70	44	59%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$824,583	\$861,154	-4.2%
	# OF CONTRACTS	8	21	-61.9%
	NEW LISTINGS	11	28	-61%
Houses	AVERAGE DOM	45	37	22%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$939,375	\$931,900	1%
	# OF CONTRACTS	8	18	-56%
	NEW LISTINGS	8	23	-65%
Condo/Co-op/TH	AVERAGE DOM	120	70	71%
	% OF ASKING PRICE	92%	98%	
	AVERAGE SOLD PRICE	\$595,000	\$625,333	-5%
	# OF CONTRACTS	0	3	0%
	NEW LISTINGS	3	5	-40%

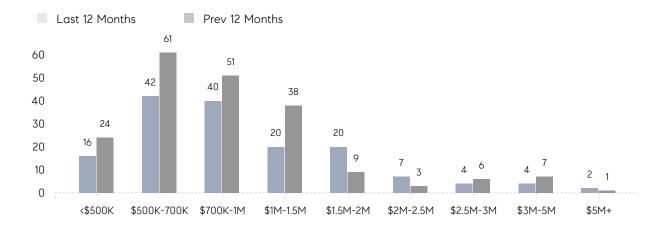
## Cresskill

#### MARCH 2023

### Monthly Inventory

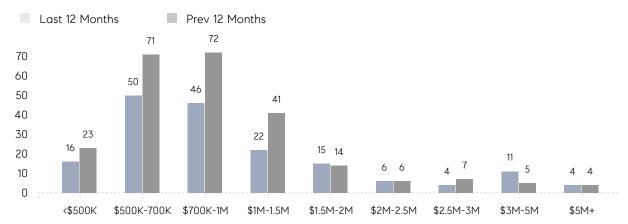
Last 12 Months Prev 12 Months





### Listings By Price Range

Contracts By Price Range



### Demarest

MARCH 2023

UNDER CONTRACT

9 Total Properties



\$1.6M Median Price

-10% Decrease From Mar 2022

14% -15% Decrease From Mar 2022

Increase From Mar 2022

Properties 0%

5

Total

UNITS SOLD

Change From Increase From Mar 2022 Mar 2022

Price 1%

\$1.2M

Average

20% Increase From Mar 2022

\$1.6M

Median

Price

### **Property Statistics**

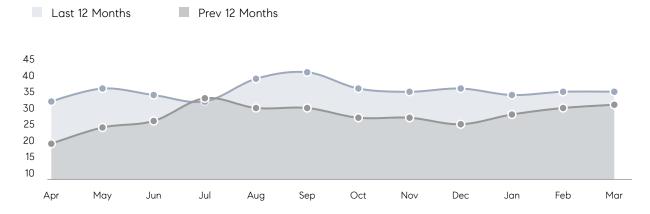
		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	96	19	405%
	% OF ASKING PRICE	91%	101%	
	AVERAGE SOLD PRICE	\$1,258,000	\$1,242,760	1.2%
	# OF CONTRACTS	9	10	-10.0%
	NEW LISTINGS	10	12	-17%
Houses	AVERAGE DOM	109	19	474%
	% OF ASKING PRICE	91%	101%	
	AVERAGE SOLD PRICE	\$1,135,000	\$1,242,760	-9%
	# OF CONTRACTS	9	9	0%
_	NEW LISTINGS	10	12	-17%
Condo/Co-op/TH	AVERAGE DOM	42	-	-
	% OF ASKING PRICE	95%	-	
	AVERAGE SOLD PRICE	\$1,750,000	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	0	0%

19

### Demarest

#### MARCH 2023

#### Monthly Inventory





### Contracts By Price Range



## Dumont

#### MARCH 2023

UNDER CONTRACT

8 Total Properties \$514K Average Price

\$512K Median Price

4%

-33% Decrease From Decrease From Mar 2022

-1% Mar 2022

Increase From Mar 2022

Properties -33%

UNITS SOLD

12

Total

Decrease From Mar 2022

-11% -7% Decrease From Mar 2022

Average

Price

\$469K \$470K

Median

Price

Decrease From Mar 2022

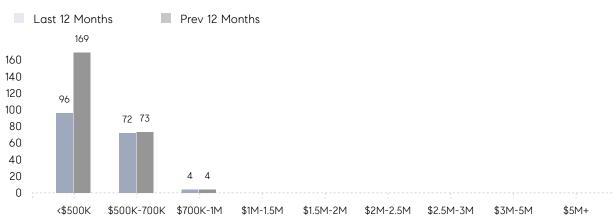
		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	55	14	293%
	% OF ASKING PRICE	98%	104%	
	AVERAGE SOLD PRICE	\$469,958	\$525,694	-10.6%
	# OF CONTRACTS	8	12	-33.3%
	NEW LISTINGS	11	23	-52%
Houses	AVERAGE DOM	55	14	293%
	% OF ASKING PRICE	98%	104%	
	AVERAGE SOLD PRICE	\$469,958	\$525,694	-11%
	# OF CONTRACTS	8	12	-33%
	NEW LISTINGS	11	23	-52%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

## Dumont

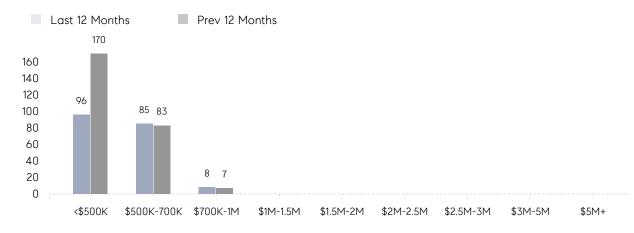
#### MARCH 2023

### Monthly Inventory





### Contracts By Price Range



## Edgewater

MARCH 2023

UNDER CONTRACT

31 Total Properties



\$629K Median Price

24% Increase From Mar 2022

-2% -3% Decrease From Mar 2022

Decrease From Mar 2022

-40%

Properties

UNITS SOLD

15

Total

Decrease From Mar 2022 Mar 2022

-15% -38% Decrease From

\$655K

Average Price

> Decrease From Mar 2022

\$505K

Median

Price

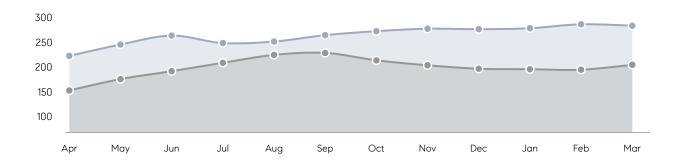
		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	63	64	-2%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$655,380	\$772,436	-15.2%
	# OF CONTRACTS	31	25	24.0%
	NEW LISTINGS	29	44	-34%
Houses	AVERAGE DOM	89	16	456%
	% OF ASKING PRICE	107%	115%	
	AVERAGE SOLD PRICE	\$375,000	\$1,150,000	-67%
	# OF CONTRACTS	4	1	300%
	NEW LISTINGS	3	2	50%
Condo/Co-op/TH	AVERAGE DOM	61	66	-8%
	% OF ASKING PRICE	97%	96%	
	AVERAGE SOLD PRICE	\$675,407	\$756,704	-11%
	# OF CONTRACTS	27	24	13%
	NEW LISTINGS	26	42	-38%

## Edgewater

#### MARCH 2023

#### Monthly Inventory

Last 12 Months Prev 12 Months





### Contracts By Price Range



### Listings By Price Range

Sources: Garden State MLS, Hudson MLS, NJ MLS

## Elmwood Park

MARCH 2023

UNDER CONTRACT

12 Total

Properties



\$409K Median Price

-50%

Mar 2022

7% Decrease From Increase From Mar 2022

-6% Decrease From Mar 2022

Properties -27%

8

Total

UNITS SOLD

Decrease From Increase From Mar 2022 Mar 2022

16%

Average Price

\$474K

19% Increase From Mar 2022

\$480K

Median

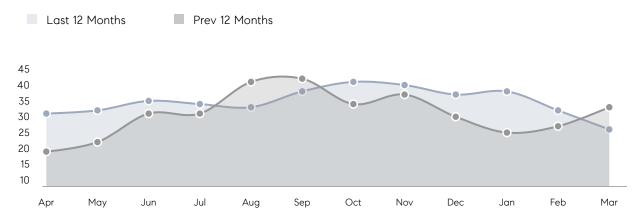
Price

		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	40	82	-51%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$474,250	\$407,455	16.4%
	# OF CONTRACTS	12	24	-50.0%
	NEW LISTINGS	5	30	-83%
Houses	AVERAGE DOM	40	88	-55%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$474,250	\$398,210	19%
	# OF CONTRACTS	11	20	-45%
	NEW LISTINGS	4	26	-85%
Condo/Co-op/TH	AVERAGE DOM	-	25	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$499,900	-
	# OF CONTRACTS	1	4	-75%
	NEW LISTINGS	1	4	-75%

## Elmwood Park

#### MARCH 2023

#### Monthly Inventory





### Contracts By Price Range



### Emerson

MARCH 2023

UNDER CONTRACT

6 Total Properties



13%

\$824K Median Price

-14%

Decrease From Mar 2022

Increase From I Mar 2022 I

20% Increase From Mar 2022 -33%

Properties

4

Total

UNITS SOLD

Decrease From Increase F Mar 2022 Mar 2022

14% 17% Increase From Increase

\$597K

Average

Price

Increase From Mar 2022

\$607K

Median

Price

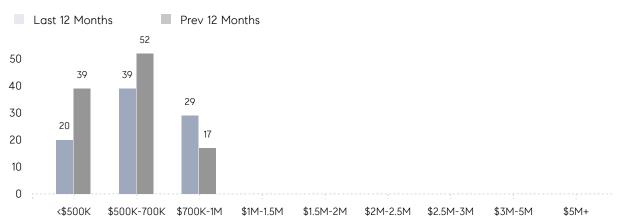
		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	15	21	-29%
	% OF ASKING PRICE	99%	104%	
	AVERAGE SOLD PRICE	\$597,500	\$523,500	14.1%
	# OF CONTRACTS	6	7	-14.3%
	NEW LISTINGS	11	9	22%
Houses	AVERAGE DOM	15	16	-6%
	% OF ASKING PRICE	99%	105%	
	AVERAGE SOLD PRICE	\$597,500	\$548,200	9%
	# OF CONTRACTS	6	7	-14%
	NEW LISTINGS	9	9	0%
Condo/Co-op/TH	AVERAGE DOM	-	43	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$400,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	2	0	0%

### Emerson

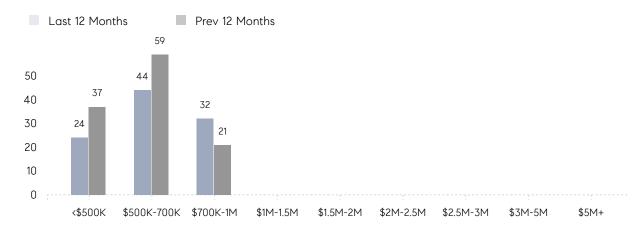
#### MARCH 2023

#### Monthly Inventory





### Contracts By Price Range



## Englewood

MARCH 2023

UNDER CONTRACT

17 Total

Properties



\$418K Median Price

-60%

Decrease From Decrease From Mar 2022

-24% -47% Mar 2022

Decrease From Mar 2022

-35%

Properties

UNITS SOLD

17

Total

Decrease From Mar 2022

-44% -33% Decrease From

Average Price

Mar 2022

\$490K \$337K

Median

Price

Decrease From Mar 2022

### **Property Statistics**

		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	39	60	-35%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$490,618	\$869,577	-43.6%
	# OF CONTRACTS	17	42	-59.5%
	NEW LISTINGS	20	38	-47%
Houses	AVERAGE DOM	45	66	-32%
	% OF ASKING PRICE	97%	102%	
	AVERAGE SOLD PRICE	\$609,364	\$1,229,038	-50%
	# OF CONTRACTS	7	29	-76%
	NEW LISTINGS	11	22	-50%
Condo/Co-op/TH	AVERAGE DOM	27	53	-49%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$272,917	\$510,115	-46%
	# OF CONTRACTS	10	13	-23%
	NEW LISTINGS	9	16	-44%

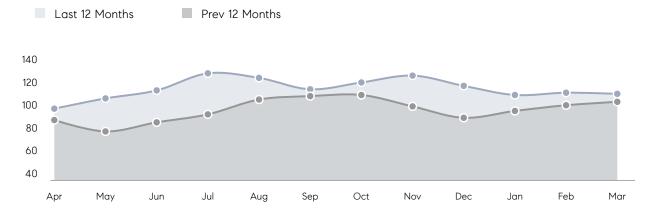
Compass New Jersey Monthly Market Insights

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## Englewood

### MARCH 2023

#### Monthly Inventory





### Contracts By Price Range



# **Englewood Cliffs**

MARCH 2023

UNDER CONTRACT

8 Total Properties



\$1.4M Median Price

-43%

-1% Decrease From Decrease From Mar 2022 Mar 2022

-6% Decrease From Mar 2022

Properties -25%

6

Total

UNITS SOLD

Decrease From Mar 2022 Mar 2022

-9% 38% Decrease From

\$1.4M

Average Price

> Increase From Mar 2022

\$1.6M

Median

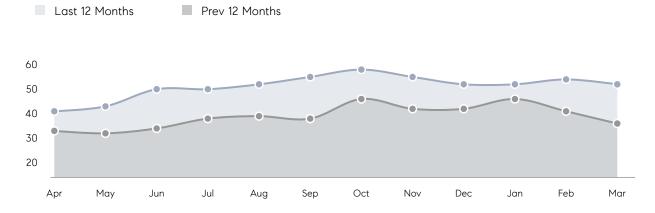
Price

		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	65	63	3%
	% OF ASKING PRICE	93%	93%	
	AVERAGE SOLD PRICE	\$1,491,667	\$1,646,750	-9.4%
	# OF CONTRACTS	8	14	-42.9%
	NEW LISTINGS	5	14	-64%
Houses	AVERAGE DOM	65	63	3%
	% OF ASKING PRICE	93%	93%	
	AVERAGE SOLD PRICE	\$1,491,667	\$1,646,750	-9%
	# OF CONTRACTS	8	14	-43%
	NEW LISTINGS	5	14	-64%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# **Englewood Cliffs**

#### MARCH 2023

#### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



Compass New Jersey Market Report

## Fair Lawn

MARCH 2023

Mar 2022

UNDER CONTRACT

UNITS SOLD

Mar 2022

Mar 2022

Mar 2022

\$608K \$599K \$640K \$635K 31 18 Median Median Total Average Total Average Price Properties Price Price Properties Price -1% -2% 18% 17% -26% -25% Decrease From Change From Decrease From Decrease From Increase From Increase From

### **Property Statistics**

Mar 2022

Mar 2022

		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	31	30	3%
	% OF ASKING PRICE	103%	106%	
	AVERAGE SOLD PRICE	\$640,076	\$540,944	18.3%
	# OF CONTRACTS	31	42	-26.2%
	NEW LISTINGS	31	45	-31%
Houses	AVERAGE DOM	31	29	7%
	% OF ASKING PRICE	103%	106%	
	AVERAGE SOLD PRICE	\$640,076	\$520,262	23%
	# OF CONTRACTS	30	39	-23%
	NEW LISTINGS	30	39	-23%
Condo/Co-op/TH	AVERAGE DOM	-	31	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$685,716	-
	# OF CONTRACTS	1	3	-67%
	NEW LISTINGS	1	6	-83%

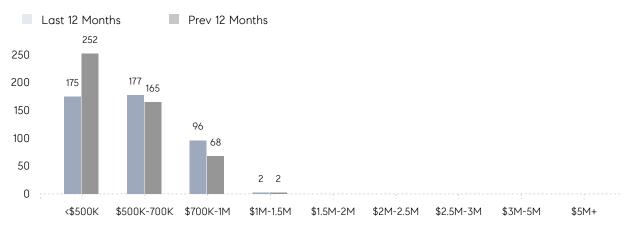
33

## Fair Lawn

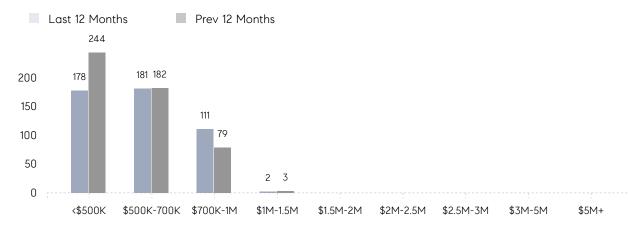
#### MARCH 2023

#### Monthly Inventory





### Contracts By Price Range



### Fairview

#### MARCH 2023

UNDER CONTRACT

5 Total Properties



\$499K Median Price

-44%

Decrease From Increase From Mar 2022

27% Mar 2022 Mar 2022

21% Increase From Properties 20%

6

Total

UNITS SOLD

Increase From Mar 2022

-20% Decrease From

Mar 2022

\$514K

Average Price

> -47% Decrease From Mar 2022

\$372K

Median

Price

### **Property Statistics**

		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	39	52	-25%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$514,667	\$646,400	-20.4%
	# OF CONTRACTS	5	9	-44.4%
	NEW LISTINGS	7	9	-22%
Houses	AVERAGE DOM	29	80	-64%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$348,333	\$544,667	-36%
	# OF CONTRACTS	3	4	-25%
	NEW LISTINGS	5	3	67%
Condo/Co-op/TH	AVERAGE DOM	48	11	336%
	% OF ASKING PRICE	95%	100%	
	AVERAGE SOLD PRICE	\$681,000	\$799,000	-15%
	# OF CONTRACTS	2	5	-60%
	NEW LISTINGS	2	6	-67%

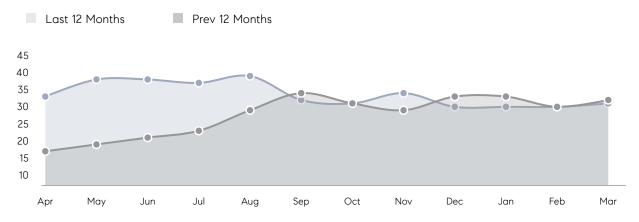
35

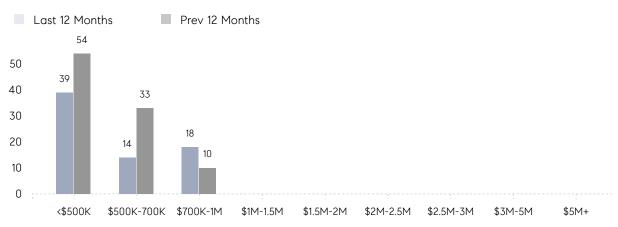
Compass New Jersey Monthly Market Insights

### Fairview

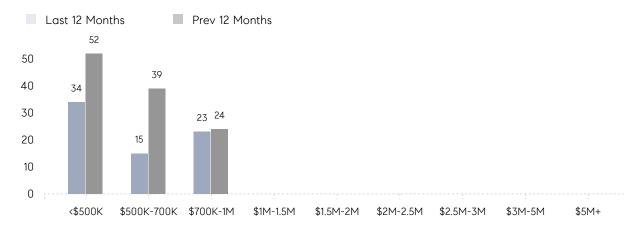
#### MARCH 2023

#### Monthly Inventory





### Contracts By Price Range



# Fort Lee

#### MARCH 2023

UNDER CONTRACT

60 Total

Properties



\$291K Median Price

-8% Decrease From Increase From Mar 2022

5% Mar 2022

-2% Decrease From Mar 2022

-31%

Properties

41

Total

UNITS SOLD

Decrease From Increase From Mar 2022 Mar 2022

38% 56%

\$542K

Average Price

> Increase From Mar 2022

\$500K

Median

Price

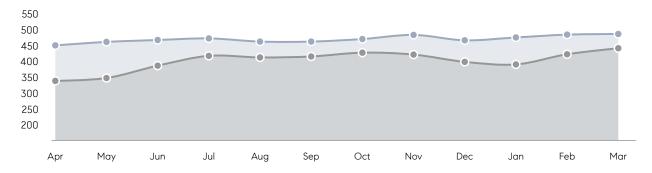
		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	62	91	-32%
	% OF ASKING PRICE	97%	95%	
	AVERAGE SOLD PRICE	\$542,815	\$392,436	38.3%
	# OF CONTRACTS	60	65	-7.7%
	NEW LISTINGS	63	88	-28%
Houses	AVERAGE DOM	64	38	68%
	% OF ASKING PRICE	90%	96%	
	AVERAGE SOLD PRICE	\$967,000	\$948,333	2%
	# OF CONTRACTS	7	8	-12%
	NEW LISTINGS	1	13	-92%
Condo/Co-op/TH	AVERAGE DOM	61	94	-35%
	% OF ASKING PRICE	98%	95%	
	AVERAGE SOLD PRICE	\$439,982	\$362,656	21%
	# OF CONTRACTS	53	57	- 7%
	NEW LISTINGS	62	75	-17%

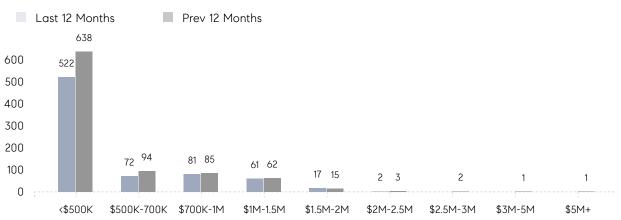
# Fort Lee

#### MARCH 2023

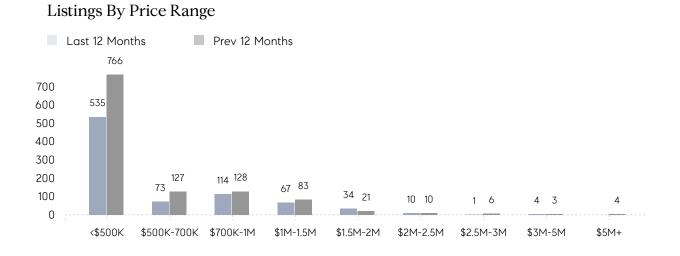
#### Monthly Inventory







## Contracts By Price Range



Compass New Jersey Market Report

# Franklin Lakes

MARCH 2023

UNDER CONTRACT

13 Total Properties \$1.8M Average Price

\$1.2M Median Price

-28% Decrease From Mar 2022

28% Increase From Mar 2022 -7% Decrease From Mar 2022 -6% Decrease From

UNITS SOLD

15

Total

Properties

Decrease From Decrease Mar 2022 Mar 2022

-37% -11% Decrease From Decrease

\$1.3M

Average Price

> Decrease From Mar 2022

\$1.5M

Median

Price

# **Property Statistics**

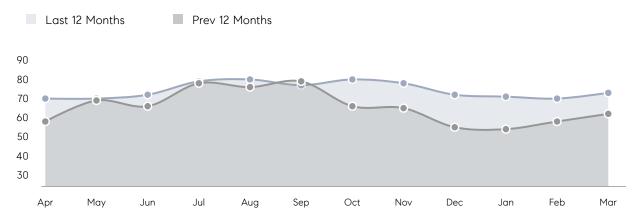
Overall AV	VERAGE DOM	79	68	16%
%	OF ASKING PRICE	104%	95%	
A	VERAGE SOLD PRICE	\$1,349,529	\$2,138,531	-36.9%
#	OF CONTRACTS	13	18	-27.8%
N	EW LISTINGS	15	25	-40%
Houses AV	VERAGE DOM	90	68	32%
%	OF ASKING PRICE	101%	95%	
A	VERAGE SOLD PRICE	\$1,376,308	\$2,138,531	-36%
#	OF CONTRACTS	12	16	-25%
NI	EW LISTINGS	13	25	-48%
Condo/Co-op/TH AV	VERAGE DOM	5	-	-
%	OF ASKING PRICE	119%	-	
A	VERAGE SOLD PRICE	\$1,175,471	-	-
#	OF CONTRACTS	1	2	-50%
NI	EW LISTINGS	2	0	0%

Compass New Jersey Monthly Market Insights

# Franklin Lakes

#### MARCH 2023

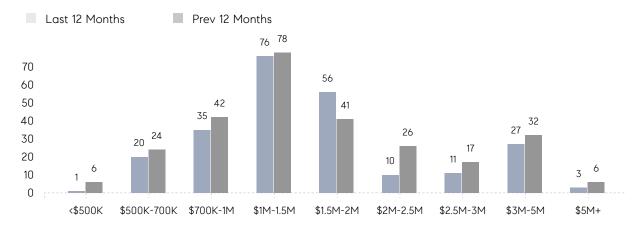
#### Monthly Inventory





### Contracts By Price Range

## Listings By Price Range



Compass New Jersey Market Report

# Garfield City

MARCH 2023

UNDER CONTRACT

12 Total Properties



\$394K Median Price

20% Increase From

Mar 2022

-11% Decrease From Mar 2022 -8% Decrease From Mar 2022 -30%

Properties

UNITS SOLD

7

Total

Decrease From Increase F Mar 2022 Mar 2022

17% Increase From

Average Price

\$456K \$480K

Median

19%

Price

Increase From Mar 2022

# **Property Statistics**

		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	50	30	67%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$456,714	\$391,250	16.7%
	# OF CONTRACTS	12	10	20.0%
	NEW LISTINGS	4	6	-33%
Houses	AVERAGE DOM	53	29	83%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$452,833	\$382,188	18%
	# OF CONTRACTS	8	9	-11%
	NEW LISTINGS	4	5	-20%
Condo/Co-op/TH	AVERAGE DOM	32	33	-3%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$480,000	\$427,500	12%
	# OF CONTRACTS	4	1	300%
	NEW LISTINGS	0	1	0%

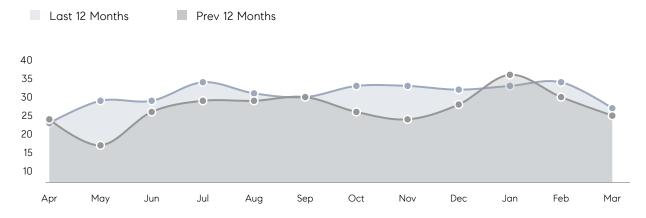
41

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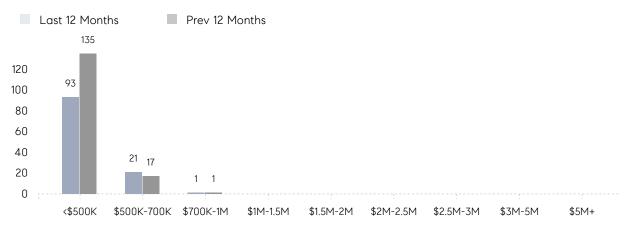
# Garfield City

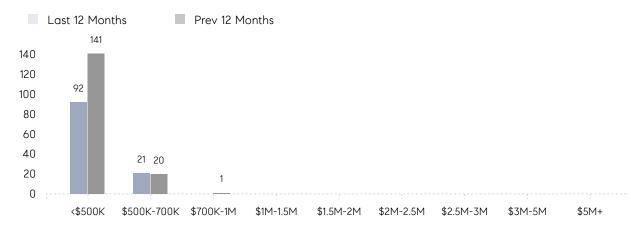
#### MARCH 2023

#### Monthly Inventory



### Contracts By Price Range





# **Glen Rock**

MARCH 2023

UNDER CONTRACT

15 Total Properties \$933K Average Price

\$869K Median Price

-40% Decrease From Mar 2022

17% Increase From Mar 2022

16% Increase From Mar 2022

50%

Properties

9

Total

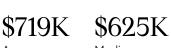
Increase From Mar 2022 Mar 2022

-26% Decrease From Decrease From Mar 2022

**Property Statistics** 

		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	41	10	310%
	% OF ASKING PRICE	103%	109%	
	AVERAGE SOLD PRICE	\$719,000	\$808,917	-11.1%
	# OF CONTRACTS	15	25	-40.0%
	NEW LISTINGS	16	23	-30%
Houses	AVERAGE DOM	41	10	310%
	% OF ASKING PRICE	103%	109%	
	AVERAGE SOLD PRICE	\$719,000	\$808,917	-11%
	# OF CONTRACTS	15	25	-40%
_	NEW LISTINGS	14	23	-39%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	2	0	0%

UNITS SOLD



Average Price

-11%

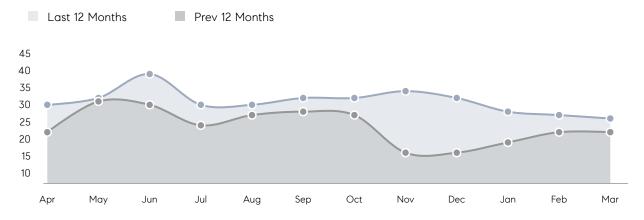
Median Price

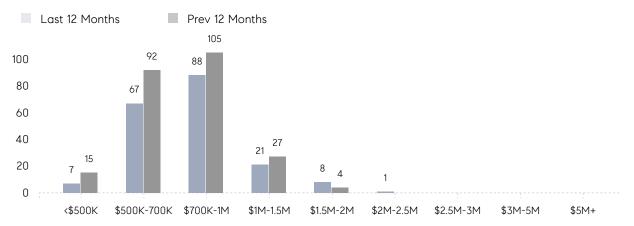
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# Glen Rock

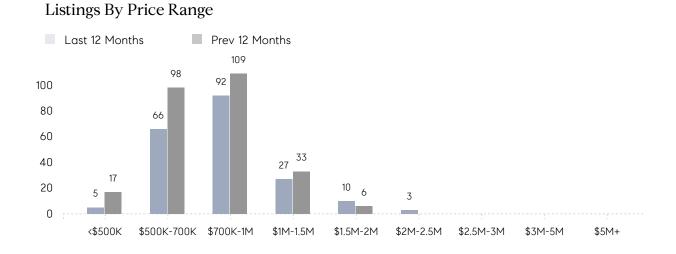
#### MARCH 2023

#### Monthly Inventory





## Contracts By Price Range



# Hackensack

MARCH 2023

UNDER CONTRACT

36 Total Properties



\$309K Median Price

13% Increase From

Mar 2022

-9% Decrease From Mar 2022

-3% Decrease From Mar 2022 -41%

Properties

17

Total

UNITS SOLD

Decrease From Increase From Mar 2022 Mar 2022

17%

Average Price

\$402K \$365K

14% Increase From Mar 2022

Median

Price

# **Property Statistics**

		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	63	67	-6%
	% OF ASKING PRICE	97%	100%	
	AVERAGE SOLD PRICE	\$402,295	\$344,093	16.9%
	# OF CONTRACTS	36	32	12.5%
	NEW LISTINGS	29	33	-12%
Houses	AVERAGE DOM	88	104	-15%
	% OF ASKING PRICE	96%	98%	
	AVERAGE SOLD PRICE	\$511,875	\$526,056	-3%
	# OF CONTRACTS	10	11	-9%
	NEW LISTINGS	4	14	-71%
Condo/Co-op/TH	AVERAGE DOM	41	51	-20%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$304,891	\$262,210	16%
	# OF CONTRACTS	26	21	24%
	NEW LISTINGS	25	19	32%

45

# Hackensack

#### MARCH 2023

#### Monthly Inventory





### Contracts By Price Range



# Haworth

#### MARCH 2023

UNDER CONTRACT

UNITS SOLD

7	\$975K	\$899K	<b>4</b>	\$908K	\$980K
Total	<sup>Average</sup>	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-12%	-14%	0%	33%	-24%	-7%
Decrease From	Decrease From	Change From	Increase From	Decrease From	Decrease From
Mar 2022	Mar 2022	Mar 2022	Mar 2022	Mar 2022	Mar 2022

		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	26	57	-54%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$908,750	\$1,191,333	-23.7%
	# OF CONTRACTS	7	8	-12.5%
	NEW LISTINGS	9	4	125%
Houses	AVERAGE DOM	14	57	-75%
	% OF ASKING PRICE	104%	101%	
	AVERAGE SOLD PRICE	\$837,500	\$1,191,333	-30%
	# OF CONTRACTS	6	8	-25%
	NEW LISTINGS	3	4	-25%
Condo/Co-op/TH	AVERAGE DOM	39	-	-
	% OF ASKING PRICE	93%	-	
	AVERAGE SOLD PRICE	\$980,000	-	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	6	0	0%

# Haworth

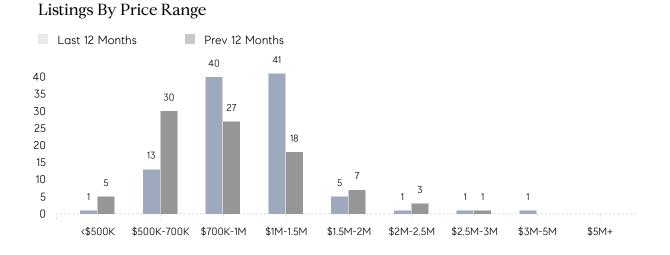
#### MARCH 2023

### Monthly Inventory





## Contracts By Price Range



# Harrington Park

MARCH 2023

UNDER CONTRACT

UNITS SOLD

\$897K \$859K **\$825K** 9 2 \$825K Median Total Average Total Average Median Properties Price Price Properties Price Price 34% 29% 15% 1%

Increase From Mar 2022

Increase From Mar 2022

Increase From Mar 2022

-33% Decrease From Mar 2022

28% Change From Increase From Mar 2022

Mar 2022

# **Property Statistics**

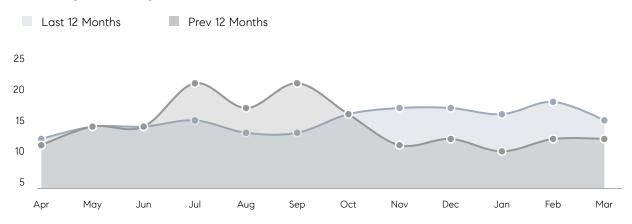
		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	14	63	-78%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$825,000	\$819,000	0.7%
	# OF CONTRACTS	9	7	28.6%
	NEW LISTINGS	4	8	-50%
Houses	AVERAGE DOM	14	63	-78%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$825,000	\$819,000	1%
	# OF CONTRACTS	9	7	29%
	NEW LISTINGS	4	7	-43%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	1	0%

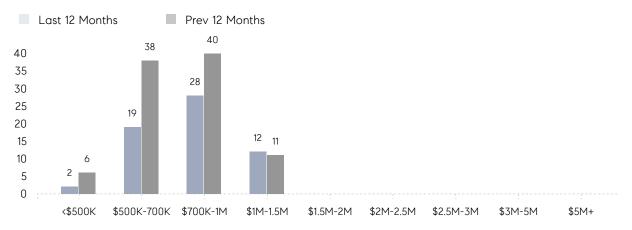
49

# Harrington Park

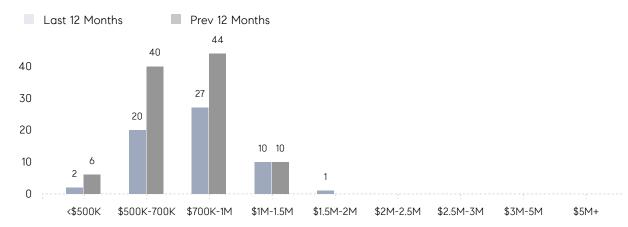
#### MARCH 2023

#### Monthly Inventory





### Contracts By Price Range



# Hasbrouck Heights

MARCH 2023

UNDER CONTRACT

UNITS SOLD

12	\$682K	<b>\$664K</b>	6	<b>\$713K</b>
<sup>Total</sup>	Average	Median	Total	Average
Properties	Price	Price	Properties	Price
0%	20%	31%	-45%	21%

Change From Mar 2022

Increase From Increase From Mar 2022 Mar 2022

Decrease From Increase From Mar 2022

13%

Mar 2022

Increase From Mar 2022

\$675K

Median

Price

# **Property Statistics**

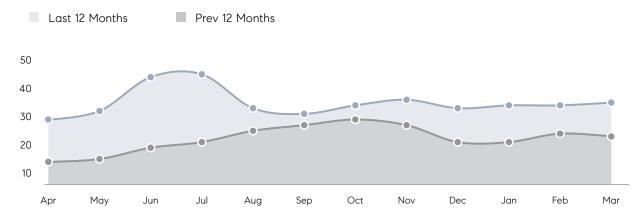
		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	72	32	125%
	% OF ASKING PRICE	101%	103%	
	AVERAGE SOLD PRICE	\$713,667	\$591,809	20.6%
	# OF CONTRACTS	12	12	0.0%
	NEW LISTINGS	14	14	0%
Houses	AVERAGE DOM	72	32	125%
	% OF ASKING PRICE	101%	103%	
	AVERAGE SOLD PRICE	\$713,667	\$591,809	21%
	# OF CONTRACTS	11	11	0%
	NEW LISTINGS	12	12	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	2	2	0%

Compass New Jersey Monthly Market Insights

# Hasbrouck Heights

#### MARCH 2023

#### Monthly Inventory





### Contracts By Price Range



# Hillsdale

#### MARCH 2023

UNDER CONTRACT

10 Total Properties



Mar 2022

\$662K Median Price

-37%

Mar 2022

-1% Decrease From Decrease From

-15% Decrease From Mar 2022

40%

Properties

7

Total

UNITS SOLD

Increase From Mar 2022

-6% -18% Decrease From

\$588K

Average Price

Mar 2022

Decrease From Mar 2022

\$535K

Median

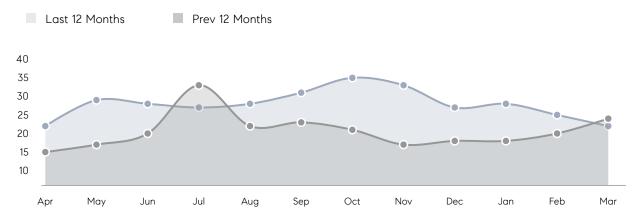
Price

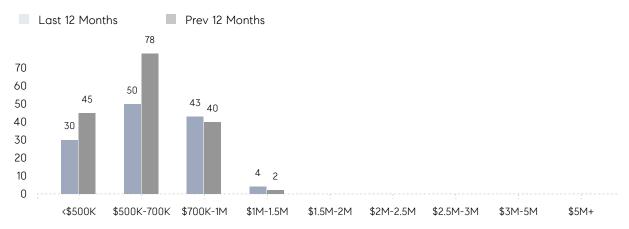
		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	49	52	-6%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$588,071	\$624,200	-5.8%
	# OF CONTRACTS	10	16	-37.5%
	NEW LISTINGS	8	19	-58%
Houses	AVERAGE DOM	49	37	32%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$588,071	\$624,000	-6%
	# OF CONTRACTS	10	16	-37%
	NEW LISTINGS	8	19	-58%
Condo/Co-op/TH	AVERAGE DOM	-	114	-
	% OF ASKING PRICE	-	99%	
	AVERAGE SOLD PRICE	-	\$625,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Hillsdale

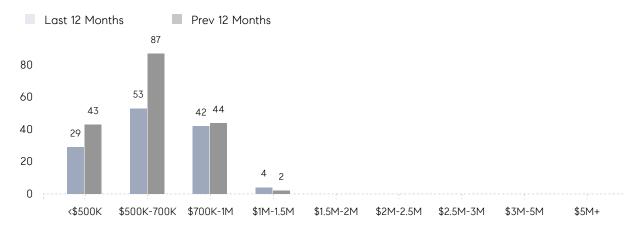
#### MARCH 2023

### Monthly Inventory





### Contracts By Price Range



# Ho-Ho-Kus

MARCH 2023

UNDER CONTRACT

7 Total Properties



\$1.4M Median Price

-30%

-7% Decrease From Decrease From Mar 2022 Mar 2022

5% Increase From Mar 2022

-67%

1

Total

Properties

Decrease From Decrease From Mar 2022 Mar 2022

UNITS SOLD

-46%

\$861K

Average

Price

-48% Decrease From Mar 2022

\$861K

Median

Price

# **Property Statistics**

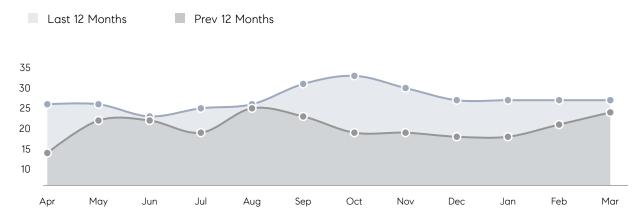
		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	25	14	79%
	% OF ASKING PRICE	96%	99%	
	AVERAGE SOLD PRICE	\$861,500	\$1,599,667	-46.1%
	# OF CONTRACTS	7	10	-30.0%
	NEW LISTINGS	8	13	-38%
Houses	AVERAGE DOM	25	14	79%
	% OF ASKING PRICE	96%	99%	
	AVERAGE SOLD PRICE	\$861,500	\$1,599,667	-46%
	# OF CONTRACTS	7	10	-30%
	NEW LISTINGS	8	13	-38%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

Compass New Jersey Monthly Market Insights

# Ho-Ho-Kus

#### MARCH 2023

#### Monthly Inventory





### Contracts By Price Range



# Leonia

#### MARCH 2023

UNDER CONTRACT

UNITS SOLD

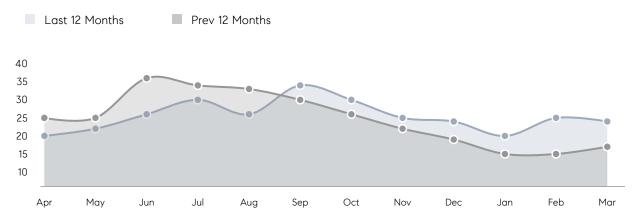
6	\$589K	<b>\$622K</b>	<b>3</b>	\$625K	\$550K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-25%	-13%	2%	-73%	11%	-4%
Decrease From	Decrease From	Increase From	Decrease From	Increase From	Decrease From
Mar 2022					

		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	46	38	21%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$625,000	\$564,482	10.7%
	# OF CONTRACTS	6	8	-25.0%
	NEW LISTINGS	6	8	-25%
Houses	AVERAGE DOM	51	46	11%
	% OF ASKING PRICE	97%	99%	
	AVERAGE SOLD PRICE	\$667,500	\$631,788	6%
	# OF CONTRACTS	5	7	-29%
	NEW LISTINGS	6	7	-14%
Condo/Co-op/TH	AVERAGE DOM	36	16	125%
	% OF ASKING PRICE	98%	101%	
	AVERAGE SOLD PRICE	\$540,000	\$385,000	40%
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	0	1	0%

# Leonia

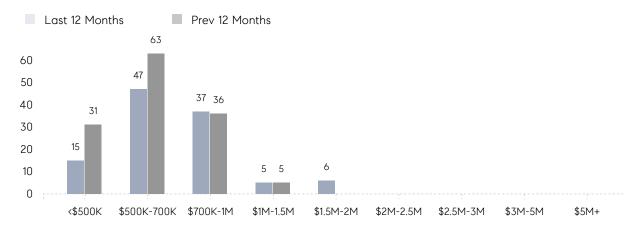
#### MARCH 2023

### Monthly Inventory





### Contracts By Price Range



# Little Ferry

MARCH 2023

UNDER CONTRACT

7 Total Properties



24%

\$409K Median Price

75% Increase From Mar 2022

21% Increase From Mar 2022

Increase From Mar 2022

Properties -75%

2

Total

UNITS SOLD

Decrease From Mar 2022 Mar 2022

4% Increase From

Average

Price

\$368K

28% Increase From Mar 2022

\$368K

Median

Price

		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	49	51	- 4%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$368,000	\$353,063	4.2%
	# OF CONTRACTS	7	4	75.0%
	NEW LISTINGS	4	7	-43%
Houses	AVERAGE DOM	20	88	-77%
	% OF ASKING PRICE	101%	96%	
	AVERAGE SOLD PRICE	\$455,000	\$518,333	-12%
	# OF CONTRACTS	6	2	200%
	NEW LISTINGS	4	4	0%
Condo/Co-op/TH	AVERAGE DOM	77	28	175%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$281,000	\$253,900	11%
	# OF CONTRACTS	1	2	-50%
	NEW LISTINGS	0	3	0%

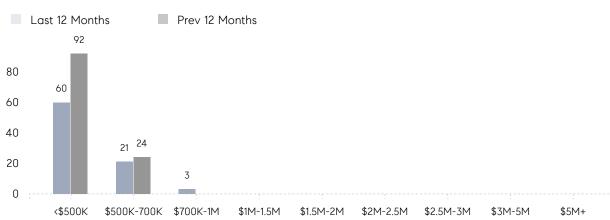
# Little Ferry

#### MARCH 2023

#### Monthly Inventory

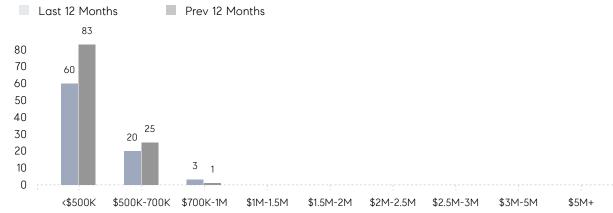
Last 12 Months Prev 12 Months





## Contracts By Price Range

### Listings By Price Range



Compass New Jersey Market Report

Lodi

### MARCH 2023

UNDER CONTRACT

UNITS SOLD

\$481K 3 \$499K 2 Median Total Total Average Price Properties Price Properties 18% -79% 17%

Decrease From Mar 2022

Increase From Mar 2022

Increase From Mar 2022

-71%

Decrease From Increase From Mar 2022 Mar 2022

-5% Decrease From Mar 2022

Median

Price

\$442K \$442K

Average

Price

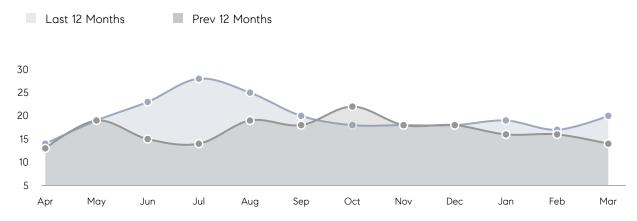
4%

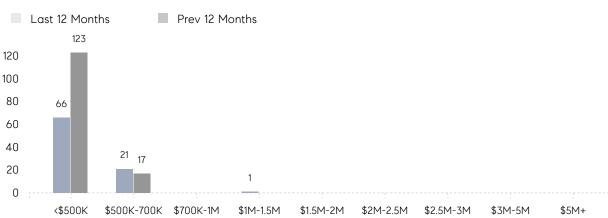
		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	71	28	154%
	% OF ASKING PRICE	90%	99%	
	AVERAGE SOLD PRICE	\$442,500	\$426,000	3.9%
	# OF CONTRACTS	3	14	-78.6%
	NEW LISTINGS	6	12	-50%
Houses	AVERAGE DOM	71	30	137%
	% OF ASKING PRICE	90%	101%	
	AVERAGE SOLD PRICE	\$442,500	\$470,000	-6%
	# OF CONTRACTS	2	11	-82%
	NEW LISTINGS	5	8	-37%
Condo/Co-op/TH	AVERAGE DOM	-	18	-
	% OF ASKING PRICE	-	90%	
	AVERAGE SOLD PRICE	-	\$162,000	-
	# OF CONTRACTS	1	3	-67%
	NEW LISTINGS	1	4	-75%

# Lodi

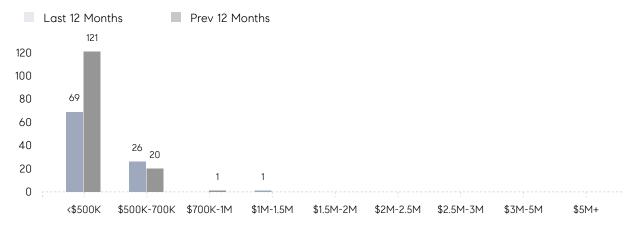
#### MARCH 2023

### Monthly Inventory





## Contracts By Price Range



# Lyndhurst

MARCH 2023

UNDER CONTRACT

10 Total

Properties



\$549K Median Price

-57% Decrease From Mar 2022

19% n Increase From Mar 2022 22% Increase From Mar 2022 50%

Properties

9

Total

Increase From Mar 2022

UNITS SOLD

-4% Decrease From

Mar 2022

\$529K

Average Price

> 2% Increase From Mar 2022

> \$540K

Median

Price

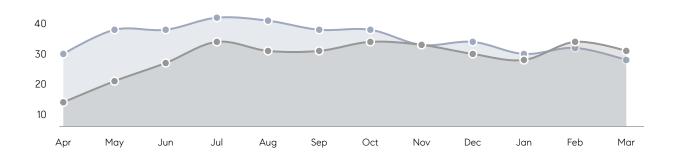
		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	28	55	-49%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$529,278	\$552,000	-4.1%
	# OF CONTRACTS	10	23	-56.5%
	NEW LISTINGS	5	17	-71%
Houses	AVERAGE DOM	23	41	-44%
	% OF ASKING PRICE	99%	103%	
	AVERAGE SOLD PRICE	\$561,063	\$612,000	-8%
	# OF CONTRACTS	8	20	-60%
	NEW LISTINGS	4	17	-76%
Condo/Co-op/TH	AVERAGE DOM	66	127	-48%
	% OF ASKING PRICE	102%	93%	
	AVERAGE SOLD PRICE	\$275,000	\$252,000	9%
	# OF CONTRACTS	2	3	-33%
	NEW LISTINGS	1	0	0%

# Lyndhurst

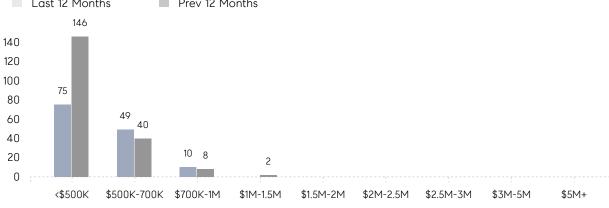
#### MARCH 2023

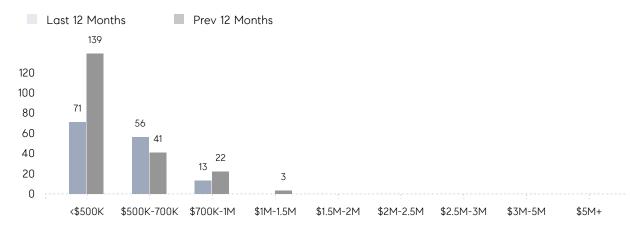
### Monthly Inventory











# Mahwah

#### MARCH 2023

UNDER CONTRACT

UNITS SOLD

21

Total

Properties

22 Total Properties -51% \$809K Average Price \$569K Median Price -3%

-51% Decrease From Mar 2022 11% Increase From Mar 2022

Decrease From Mar 2022 -46%

Decrease From Increase From Mar 2022 Mar 2022

52% Increase From Mar 2022

\$610K

Median

Price

\$645K

Average Price

12%

# **Property Statistics**

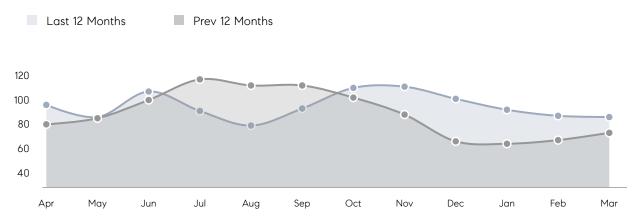
		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	38	29	31%
	% OF ASKING PRICE	101%	103%	
	AVERAGE SOLD PRICE	\$645,654	\$575,826	12.1%
	# OF CONTRACTS	22	45	-51.1%
	NEW LISTINGS	27	51	- 47%
Houses	AVERAGE DOM	54	38	42%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$970,129	\$1,124,111	-14%
	# OF CONTRACTS	10	22	-55%
	NEW LISTINGS	11	32	-66%
Condo/Co-op/TH	AVERAGE DOM	30	27	11%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$483,416	\$411,340	18%
	# OF CONTRACTS	12	23	-48%
	NEW LISTINGS	16	19	-16%

65

# Mahwah

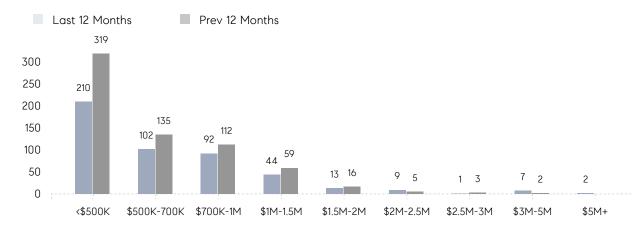
#### MARCH 2023

### Monthly Inventory





### Contracts By Price Range



# Maywood

MARCH 2023

UNDER CONTRACT

4 Total



Mar 2022

\$464K Median Price

-33%

Mar 2022

Properties

-11% Decrease From Decrease From

-12% Decrease From Mar 2022

-56%

4

Total

Properties

UNITS SOLD

Decrease From Mar 2022 Mar 2022

-24% -17% Decrease From

\$473K

Average Price

> Decrease From Mar 2022

\$487K

Median

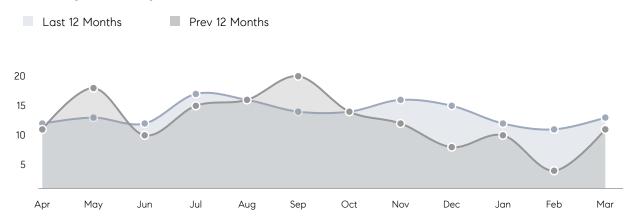
Price

		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	65	29	124%
	% OF ASKING PRICE	94%	105%	
	AVERAGE SOLD PRICE	\$473,125	\$620,889	-23.8%
	# OF CONTRACTS	4	6	-33.3%
	NEW LISTINGS	7	13	-46%
Houses	AVERAGE DOM	65	29	124%
	% OF ASKING PRICE	94%	105%	
	AVERAGE SOLD PRICE	\$473,125	\$620,889	-24%
	# OF CONTRACTS	4	6	-33%
	NEW LISTINGS	7	13	-46%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

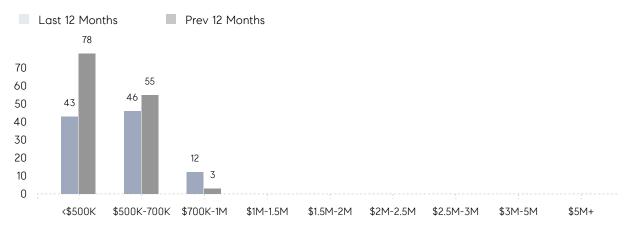
# Maywood

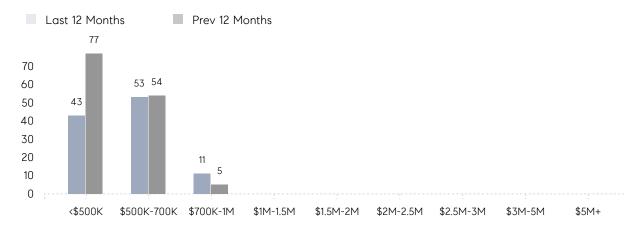
### MARCH 2023

### Monthly Inventory



### Contracts By Price Range





# Midland Park

MARCH 2023

UNDER CONTRACT

3 Total Properties \$609K \$530K Median Average Price Price

-77% Decrease From Mar 2022

1% Increase From Mar 2022

Change From Mar 2022

Properties 20%

6

Total

UNITS SOLD

Increase From Mar 2022

-18% -21% Decrease From

\$616K

Average

Mar 2022

Price

Decrease From Mar 2022

\$581K

Median

Price

# **Property Statistics**

12%

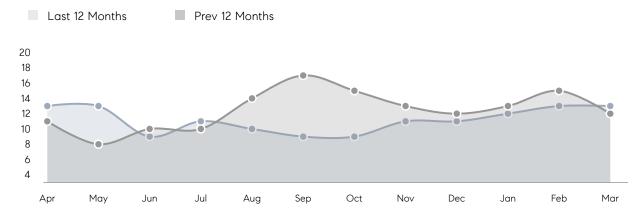
		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	15	57	-74%
	% OF ASKING PRICE	107%	103%	
	AVERAGE SOLD PRICE	\$616,567	\$749,800	-17.8%
	# OF CONTRACTS	3	13	-76.9%
	NEW LISTINGS	3	9	-67%
Houses	AVERAGE DOM	15	57	-74%
	% OF ASKING PRICE	107%	103%	
	AVERAGE SOLD PRICE	\$616,567	\$749,800	-18%
	# OF CONTRACTS	3	11	-73%
	NEW LISTINGS	3	9	-67%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	0	0	0%

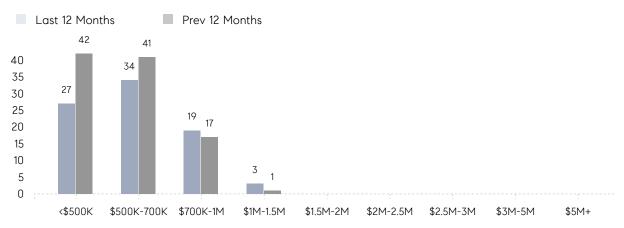
69

# Midland Park

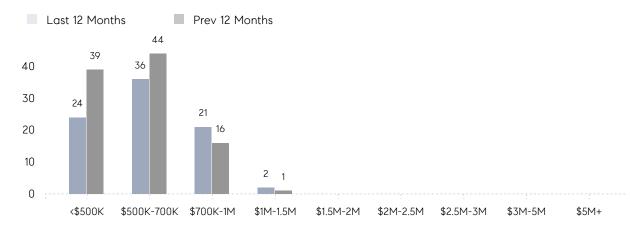
#### MARCH 2023

#### Monthly Inventory





### Contracts By Price Range



# Montvale

MARCH 2023

UNDER CONTRACT

UNITS SOLD

12

Total

\$806K \$669K 11 Median Total Average Properties Price Price -35% -10%

Decrease From Decrease From Mar 2022

Mar 2022

-31% Decrease From Mar 2022

0%

Properties

Change From Mar 2022

-12% -18% Decrease From

**\$805K \$732K** 

Average Price

Mar 2022

Median

Price

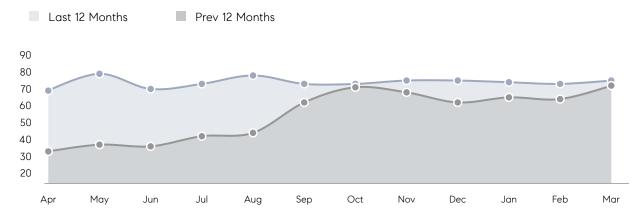
Decrease From Mar 2022

		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	75	73	3%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$805,083	\$918,301	-12.3%
	# OF CONTRACTS	11	17	-35.3%
	NEW LISTINGS	19	25	-24%
Houses	AVERAGE DOM	81	32	153%
	% OF ASKING PRICE	100%	97%	
	AVERAGE SOLD PRICE	\$908,080	\$732,000	24%
	# OF CONTRACTS	4	5	-20%
	NEW LISTINGS	7	9	-22%
Condo/Co-op/TH	AVERAGE DOM	70	93	-25%
	% OF ASKING PRICE	97%	101%	
	AVERAGE SOLD PRICE	\$731,514	\$1,011,452	-28%
	# OF CONTRACTS	7	12	-42%
	NEW LISTINGS	12	16	-25%

# Montvale

#### MARCH 2023

### Monthly Inventory





## Contracts By Price Range



# Moonachie

MARCH 2023

UNDER CONTRACT

1 Total Properties \$659K \$659K Median Average Price Price

69%

Mar 2022

-67% Decrease From Mar 2022

32% Increase From

Increase From Mar 2022

0%

Properties

1

Total

UNITS SOLD

Change From Mar 2022 Mar 2022

508% Increase From

\$395K

Average

Price

Increase From Mar 2022

508%

\$395K

Median

Price

		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	35	133	-74%
	% OF ASKING PRICE	107%	93%	
	AVERAGE SOLD PRICE	\$395,000	\$65,000	507.7%
	# OF CONTRACTS	1	3	-66.7%
	NEW LISTINGS	3	2	50%
Houses	AVERAGE DOM	35	133	-74%
	% OF ASKING PRICE	107%	93%	
	AVERAGE SOLD PRICE	\$395,000	\$65,000	508%
	# OF CONTRACTS	1	3	-67%
	NEW LISTINGS	3	2	50%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

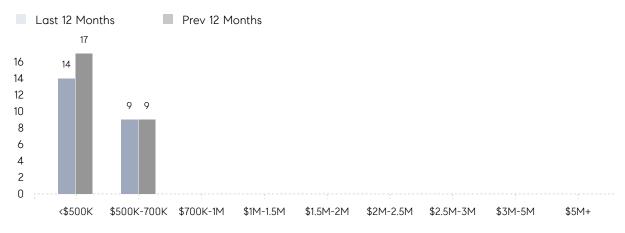
# Moonachie

### MARCH 2023

### Monthly Inventory



### Contracts By Price Range





## New Milford

MARCH 2023

UNDER CONTRACT

10 Total Properties \$627K Average Price

7%

Mar 2022

\$642K Median Price

-41% Decrease From Increase From Mar 2022

21% Mar 2022

Increase From

10%

UNITS SOLD

11

Total

Properties

Increase From Mar 2022

-3% Decrease From Decrease From Mar 2022

\$535K

Median

Price

\$576K

Average Price

-4%

Mar 2022

**Property Statistics** 

		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	43	30	43%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$576,944	\$599,700	-3.8%
	# OF CONTRACTS	10	17	-41.2%
	NEW LISTINGS	10	22	-55%
Houses	AVERAGE DOM	43	32	34%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$576,944	\$607,444	-5%
	# OF CONTRACTS	9	16	-44%
	NEW LISTINGS	9	19	-53%
Condo/Co-op/TH	AVERAGE DOM	-	6	-
	% OF ASKING PRICE	-	106%	
	AVERAGE SOLD PRICE	-	\$530,000	-
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	1	3	-67%

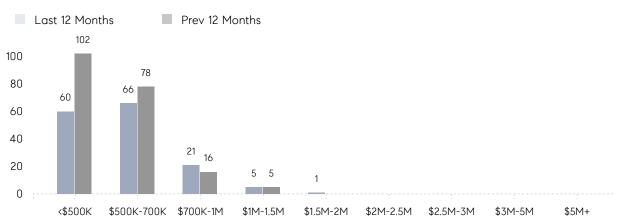
Compass New Jersey Monthly Market Insights

# New Milford

### MARCH 2023

### Monthly Inventory





### Contracts By Price Range

### Prev 12 Months Last 12 Months 103 100 76 73 80 59 60 40 21 19 20 6 5 2 1 0 <\$500K \$500K-700K \$700K-1M \$1M-1.5M \$1.5M-2M \$2M-2.5M \$2.5M-3M \$3M-5M \$5M+

# North Arlington

**MARCH 2023** 

UNDER CONTRACT

7 Total Properties



Median Price

-30%

18% Decrease From Increase From Mar 2022 Mar 2022

10% Increase From Mar 2022

0%

8

Total

Properties

Change From Mar 2022

UNITS SOLD

-9% Decrease From

Average Price

Mar 2022

\$422K \$427K

Median

-2%

Price

Decrease From Mar 2022

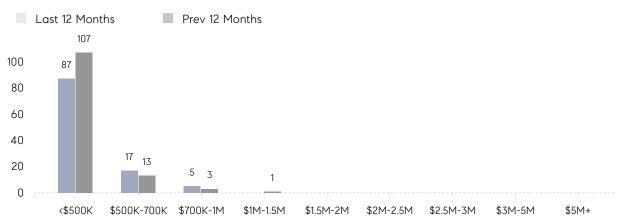
		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	23	37	-38%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$422,513	\$466,375	-9.4%
	# OF CONTRACTS	7	10	-30.0%
	NEW LISTINGS	7	10	-30%
Houses	AVERAGE DOM	23	37	-38%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$421,443	\$466,375	-10%
	# OF CONTRACTS	5	9	-44%
	NEW LISTINGS	7	10	-30%
Condo/Co-op/TH	AVERAGE DOM	23	-	-
	% OF ASKING PRICE	98%	-	
	AVERAGE SOLD PRICE	\$430,000	-	-
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	0	0	0%

# North Arlington

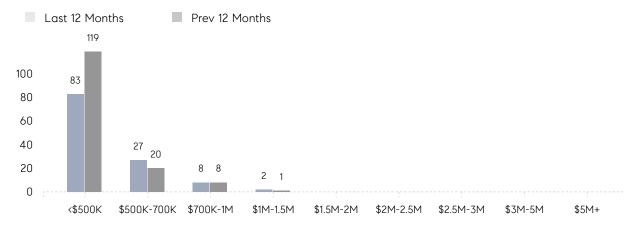
### MARCH 2023

### Monthly Inventory





### Contracts By Price Range



# North Bergen

**MARCH 2023** 

UNDER CONTRACT

21 Total



\$365K Median Price

-11%

-46%

Properties

Mar 2022

-15% Decrease From Decrease From Mar 2022

Decrease From Mar 2022

-14%

Properties

UNITS SOLD

18

Total

Decrease From Mar 2022 Mar 2022

-8% Decrease From

\$438K

Average Price

> Decrease From Mar 2022

\$315K

Median

-36%

Price

### **Property Statistics**

		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	67	56	20%
	% OF ASKING PRICE	97%	100%	
	AVERAGE SOLD PRICE	\$438,556	\$476,095	-7.9%
	# OF CONTRACTS	21	39	-46.2%
	NEW LISTINGS	40	71	-44%
Houses	AVERAGE DOM	72	43	67%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$429,333	\$547,143	-22%
	# OF CONTRACTS	8	10	-20%
	NEW LISTINGS	14	17	-18%
Condo/Co-op/TH	AVERAGE DOM	66	62	6%
	% OF ASKING PRICE	97%	99%	
	AVERAGE SOLD PRICE	\$440,400	\$440,571	0%
	# OF CONTRACTS	13	29	-55%
	NEW LISTINGS	26	54	-52%

Compass New Jersey Monthly Market Insights

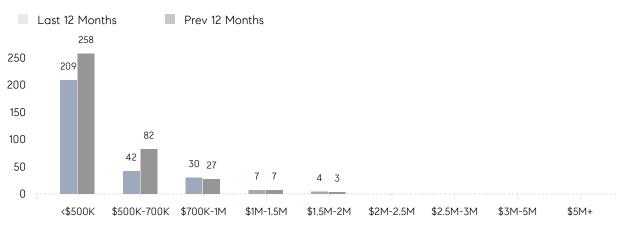
# North Bergen

### MARCH 2023

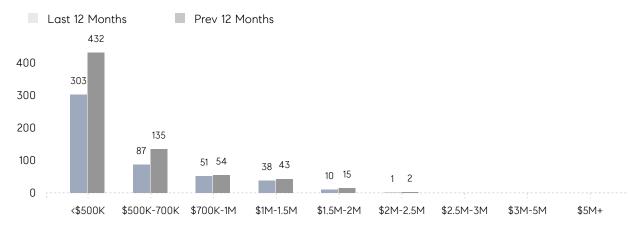
### Monthly Inventory







### Contracts By Price Range



# Northvale

MARCH 2023

UNDER CONTRACT

5 Total Properties



Median Price

-64% Decrease From Mar 2022

17% Increase From Mar 2022

12% Increase From Mar 2022

Properties -67%

2

Total

UNITS SOLD

Decrease From Mar 2022 Mar 2022

37% Increase From

Average

Price

\$660K

43% Increase From Mar 2022

\$660K

Median

Price

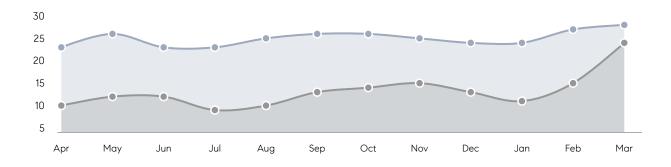
		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	81	50	62%
	% OF ASKING PRICE	97%	103%	
	AVERAGE SOLD PRICE	\$660,000	\$482,333	36.8%
	# OF CONTRACTS	5	14	-64.3%
	NEW LISTINGS	5	21	-76%
Houses	AVERAGE DOM	81	50	62%
	% OF ASKING PRICE	97%	103%	
	AVERAGE SOLD PRICE	\$660,000	\$482,333	37%
	# OF CONTRACTS	1	6	-83%
	NEW LISTINGS	2	6	-67%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	4	8	-50%
	NEW LISTINGS	3	15	-80%

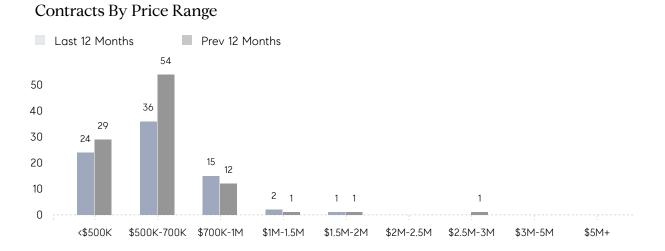
# Northvale

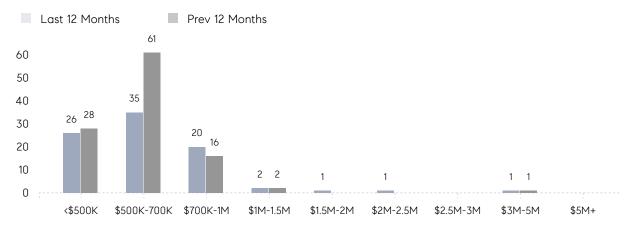
### MARCH 2023

### Monthly Inventory









# Norwood

### MARCH 2023

UNDER CONTRACT

UNITS SOLD

<b>3</b>	\$909K	\$669K	2	\$1.3M	<b>\$1.3</b> M
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-80%	2%	0%	-82%	35%	59%
Decrease From	Increase From	Change From	Decrease From	Increase From	Increase From
Mar 2022	Mar 2022	Mar 2022	Mar 2022	Mar 2022	Mar 2022

		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	97	40	143%
	% OF ASKING PRICE	95%	99%	
	AVERAGE SOLD PRICE	\$1,394,500	\$1,034,135	34.8%
	# OF CONTRACTS	3	15	-80.0%
	NEW LISTINGS	6	13	-54%
Houses	AVERAGE DOM	184	27	581%
	% OF ASKING PRICE	89%	98%	
	AVERAGE SOLD PRICE	\$2,050,000	\$1,144,438	79%
	# OF CONTRACTS	1	11	-91%
	NEW LISTINGS	2	9	-78%
Condo/Co-op/TH	AVERAGE DOM	10	77	-87%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$739,000	\$739,997	0%
	# OF CONTRACTS	2	4	-50%
	NEW LISTINGS	4	4	0%

# Norwood

### MARCH 2023

### Monthly Inventory

Last 12 Months Prev 12 Months

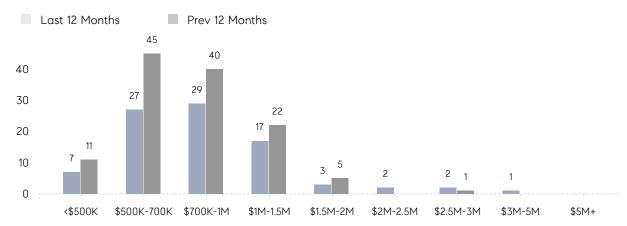




# 30

### Listings By Price Range

Contracts By Price Range



# Oakland

MARCH 2023

UNDER CONTRACT

21 Total

Properties

\$645K Average Price

\$619K Median Price

5% Increase From Mar 2022

13% Increase From Mar 2022

17% Increase From Mar 2022

38%

Properties

11

Total

UNITS SOLD

Increase From Mar 2022

11% Increase From Increase From Mar 2022

\$635K

Median

Price

\$636K

Average Price

14%

Mar 2022

### **Property Statistics**

		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	30	35	-14%
	% OF ASKING PRICE	106%	101%	
	AVERAGE SOLD PRICE	\$636,455	\$559,288	13.8%
	# OF CONTRACTS	21	20	5.0%
	NEW LISTINGS	27	30	-10%
Houses	AVERAGE DOM	30	33	-9%
	% OF ASKING PRICE	106%	101%	
	AVERAGE SOLD PRICE	\$636,455	\$524,757	21%
	# OF CONTRACTS	20	19	5%
	NEW LISTINGS	27	27	0%
Condo/Co-op/TH	AVERAGE DOM	-	47	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$801,000	-
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	0	3	0%

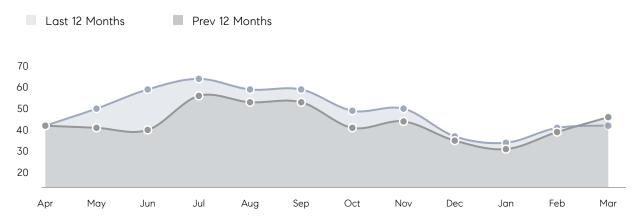
### 85

Compass New Jersey Monthly Market Insights

# Oakland

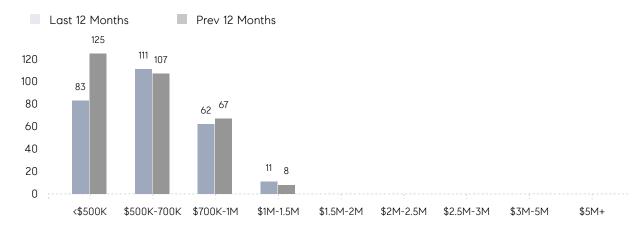
### MARCH 2023

### Monthly Inventory





### Contracts By Price Range



# Old Tappan

MARCH 2023

UNDER CONTRACT

11 Total Properties



\$1.0M Median Price

-27% Decrease From Mar 2022

10% Increase From Mar 2022 3% Increase From Mar 2022 Properties

8

Total

UNITS SOLD

Increase From Mar 2022 6% Increase From

Mar 2022

Average

Price

0% Change From Mar 2022

Median

Price

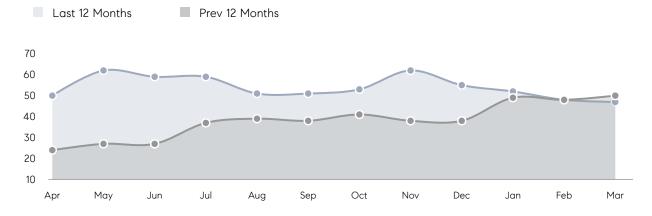
**\$802K \$762K** 

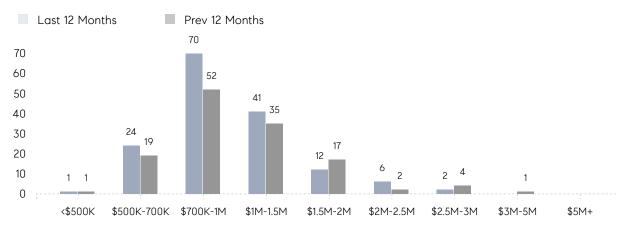
		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	68	27	152%
	% OF ASKING PRICE	99%	109%	
	AVERAGE SOLD PRICE	\$802,062	\$760,000	5.5%
	# OF CONTRACTS	11	15	-26.7%
	NEW LISTINGS	10	15	-33%
Houses	AVERAGE DOM	45	27	67%
	% OF ASKING PRICE	103%	109%	
	AVERAGE SOLD PRICE	\$973,833	\$760,000	28%
	# OF CONTRACTS	8	12	-33%
	NEW LISTINGS	9	11	-18%
Condo/Co-op/TH	AVERAGE DOM	81	-	-
	% OF ASKING PRICE	96%	-	
	AVERAGE SOLD PRICE	\$699,000	-	-
	# OF CONTRACTS	3	3	0%
	NEW LISTINGS	1	4	-75%

# Old Tappan

### MARCH 2023

### Monthly Inventory





### Contracts By Price Range



# Oradell

### MARCH 2023

Mar 2022

UNDER CONTRACT

UNITS SOLD

Mar 2022

Mar 2022

Mar 2022

\$800K \$799K \$705K \$721K 9 8 Median Median Total Average Total Average Price Properties Price Price Properties Price -16% 14% 14% 0% -18% 5% Decrease From Increase From Increase From Decrease From Change From Increase From

### **Property Statistics**

Mar 2022

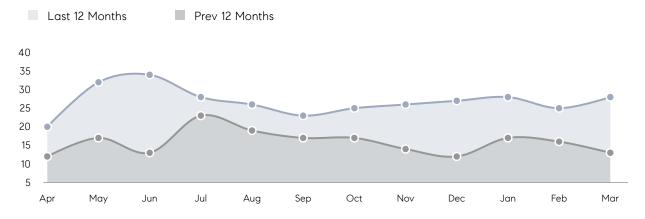
Mar 2022

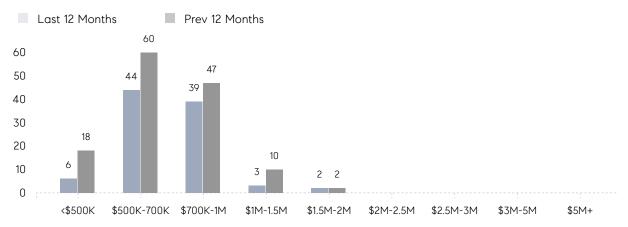
		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	45	42	7%
	% OF ASKING PRICE	99%	105%	
	AVERAGE SOLD PRICE	\$705,125	\$836,841	-15.7%
	# OF CONTRACTS	9	11	-18.2%
	NEW LISTINGS	11	7	57%
Houses	AVERAGE DOM	45	42	7%
	% OF ASKING PRICE	99%	105%	
	AVERAGE SOLD PRICE	\$705,125	\$836,841	-16%
	# OF CONTRACTS	9	11	-18%
	NEW LISTINGS	11	7	57%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Oradell

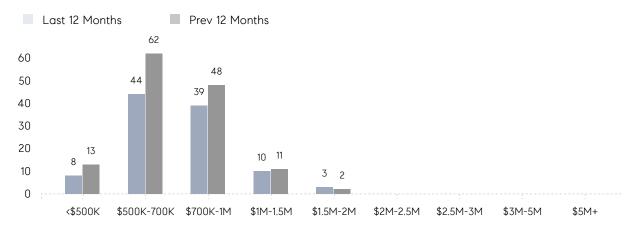
### MARCH 2023

### Monthly Inventory





### Contracts By Price Range



# Palisades Park

MARCH 2023

UNDER CONTRACT

10 Total

Properties



\$824K Median Price

-23% Decrease From

Mar 2022

27% Increase From Mar 2022

37% Increase From Mar 2022 Properties

4

Total

UNITS SOLD

Decrease From Increase From Mar 2022 Mar 2022

30% 51%

**\$776**K

Average

Price

Increase From Mar 2022

\$725K

Median

Price

### **Property Statistics**

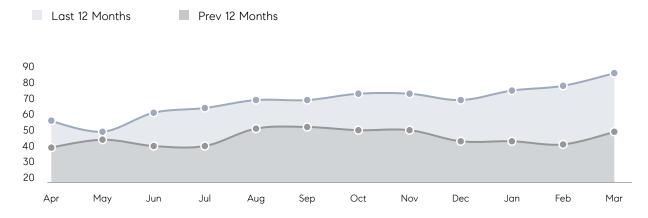
		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	60	75	-20%
	% OF ASKING PRICE	101%	96%	
	AVERAGE SOLD PRICE	\$776,250	\$599,041	29.6%
	# OF CONTRACTS	10	13	-23.1%
	NEW LISTINGS	18	23	-22%
Houses	AVERAGE DOM	-	164	-
	% OF ASKING PRICE	-	95%	
	AVERAGE SOLD PRICE	-	\$603,267	-
	# OF CONTRACTS	1	3	-67%
	NEW LISTINGS	0	4	0%
Condo/Co-op/TH	AVERAGE DOM	60	56	7%
	% OF ASKING PRICE	101%	96%	
	AVERAGE SOLD PRICE	\$776,250	\$598,136	30%
	# OF CONTRACTS	9	10	-10%
	NEW LISTINGS	18	19	-5%

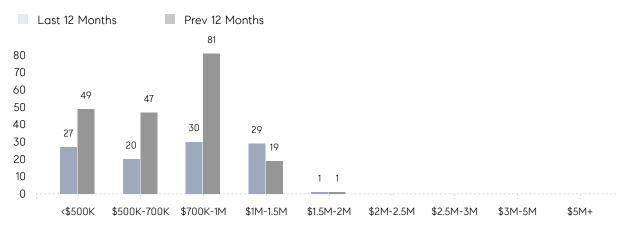
Compass New Jersey Monthly Market Insights

# Palisades Park

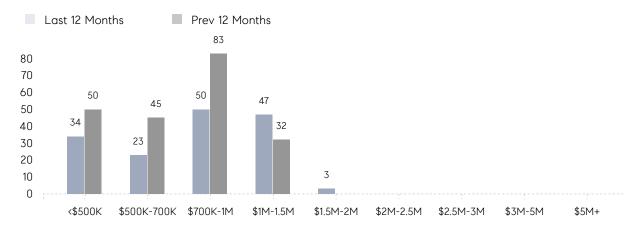
### MARCH 2023

### Monthly Inventory





### Contracts By Price Range



# Paramus

MARCH 2023

UNDER CONTRACT

16 Total Properties \$986K Average Price

5%

Median Price

\$794K

-41% Decrease From Increase From Mar 2022

-8% Mar 2022

Decrease From Mar 2022

-25%

Properties

UNITS SOLD

15

Total

Decrease From Increase From Mar 2022 Mar 2022

\$1.1M

Average Price

26%

11% Increase From Mar 2022

Median

Price

\$900K

**Property Statistics** 

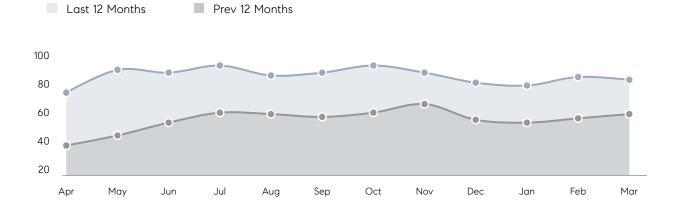
		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	41	37	11%
	% OF ASKING PRICE	105%	104%	
	AVERAGE SOLD PRICE	\$1,170,822	\$931,995	25.6%
	# OF CONTRACTS	16	27	-40.7%
	NEW LISTINGS	17	27	-37%
Houses	AVERAGE DOM	41	37	11%
	% OF ASKING PRICE	105%	104%	
	AVERAGE SOLD PRICE	\$1,170,822	\$931,995	26%
	# OF CONTRACTS	16	24	-33%
	NEW LISTINGS	17	26	-35%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	3	0%
	NEW LISTINGS	0	1	0%

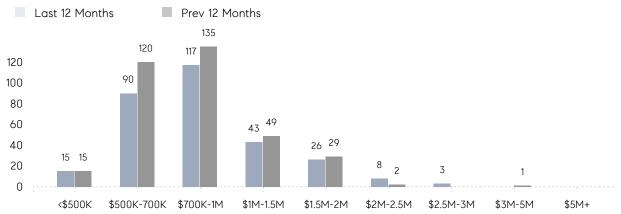
# Compass New Jersey Monthly Market Insights

# Paramus

### MARCH 2023

### Monthly Inventory





### Contracts By Price Range



### Listings By Price Range

Compass New Jersey Market Report

# Park Ridge

MARCH 2023

UNDER CONTRACT

10 Total

Properties



**\$744**K Median Price

25% Increase From

Mar 2022

-8% Decrease From Mar 2022

-6% Decrease From Mar 2022

Properties 200%

9

Total

UNITS SOLD

Increase From Mar 2022

12%

Mar 2022

Average

Price

\$647K

14% Increase From

Increase From Mar 2022

\$625K

Median

Price

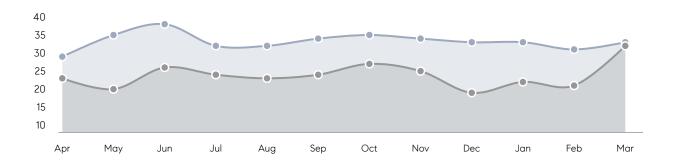
		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	36	12	200%
	% OF ASKING PRICE	106%	104%	
	AVERAGE SOLD PRICE	\$647,778	\$578,333	12.0%
	# OF CONTRACTS	10	8	25.0%
	NEW LISTINGS	12	19	-37%
Houses	AVERAGE DOM	43	12	258%
	% OF ASKING PRICE	106%	104%	
	AVERAGE SOLD PRICE	\$644,143	\$578,333	11%
	# OF CONTRACTS	10	5	100%
	NEW LISTINGS	10	15	-33%
Condo/Co-op/TH	AVERAGE DOM	12	-	-
	% OF ASKING PRICE	104%	-	
	AVERAGE SOLD PRICE	\$660,500	-	-
	# OF CONTRACTS	0	3	0%
	NEW LISTINGS	2	4	-50%

# Park Ridge

### MARCH 2023

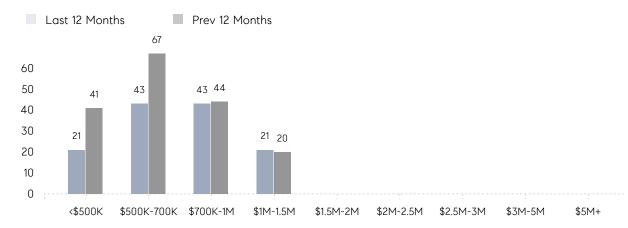
### Monthly Inventory

Last 12 Months Prev 12 Months





### Contracts By Price Range



# Ramsey

### MARCH 2023

UNDER CONTRACT

UNITS SOLD

<b>12</b>	<b>\$700K</b>	\$679K	9	\$640K	\$615K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-52%	-6%	5%	-50%	3%	6%
Decrease From	Decrease From	Increase From	Decrease From	Increase From	Increase From
Mar 2022					

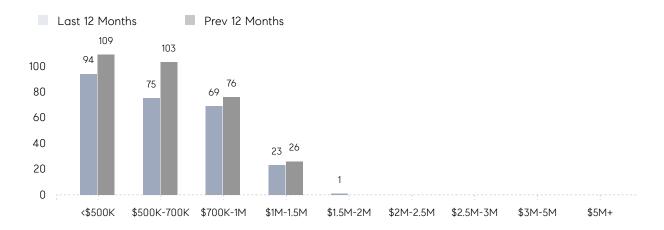
		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	16	43	-63%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$640,578	\$621,013	3.2%
	# OF CONTRACTS	12	25	-52.0%
	NEW LISTINGS	18	23	-22%
Houses	AVERAGE DOM	14	65	-78%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$873,840	\$860,178	2%
	# OF CONTRACTS	11	16	-31%
	NEW LISTINGS	15	13	15%
Condo/Co-op/TH	AVERAGE DOM	18	16	13%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$349,000	\$322,056	8%
	# OF CONTRACTS	1	9	-89%
	NEW LISTINGS	3	10	-70%

# Ramsey

### MARCH 2023

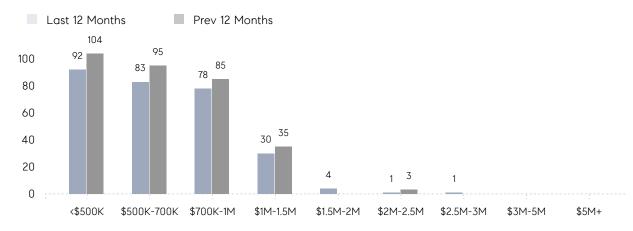
### Monthly Inventory





### Listings By Price Range

Contracts By Price Range



# Ridgefield

MARCH 2023

UNDER CONTRACT

9 Total \$563K Average Price

\$490K Median Price

29%

Properties

Increase From Mar 2022

-18% -15% Decrease From Mar 2022

Decrease From Mar 2022

-43%

Properties

4

Total

UNITS SOLD

Decrease From Mar 2022 Mar 2022

-3% Increase From Decrease From Mar 2022

\$539K

Median

Price

\$575K

Average Price

3%

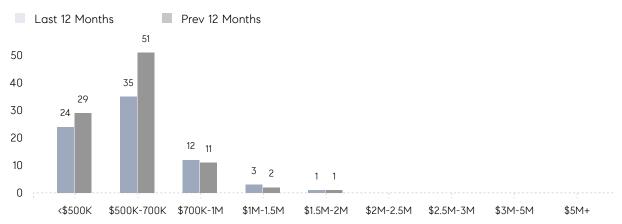
		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	131	53	147%
	% OF ASKING PRICE	92%	97%	
	AVERAGE SOLD PRICE	\$575,750	\$559,143	3.0%
	# OF CONTRACTS	9	7	28.6%
	NEW LISTINGS	6	11	-45%
Houses	AVERAGE DOM	170	42	305%
	% OF ASKING PRICE	89%	96%	
	AVERAGE SOLD PRICE	\$684,667	\$598,400	14%
	# OF CONTRACTS	6	7	-14%
	NEW LISTINGS	6	11	-45%
Condo/Co-op/TH	AVERAGE DOM	11	80	-86%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$249,000	\$461,000	-46%
	# OF CONTRACTS	3	0	0%
	NEW LISTINGS	0	0	0%

# Ridgefield

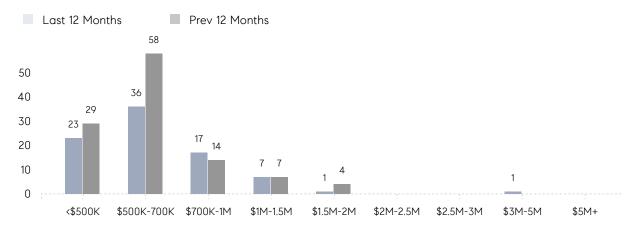
### MARCH 2023

### Monthly Inventory





### Contracts By Price Range



# **Ridgefield** Park

MARCH 2023

UNDER CONTRACT

7

Total Properties



Median Price

0% Change From Mar 2022

6% Increase From Mar 2022

1% Change From Mar 2022

Properties -25%

3

Total

UNITS SOLD

Decrease From Increase From Mar 2022 Mar 2022

9%

Average

Price

25% Increase From

Median

Price

\$406K \$455K

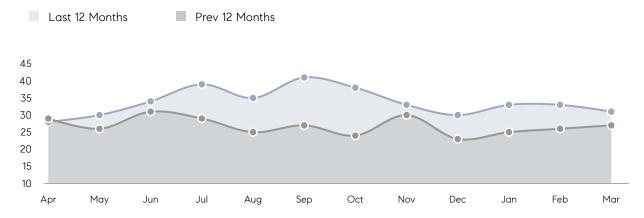
Mar 2022

		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	37	37	0%
	% OF ASKING PRICE	97%	100%	
	AVERAGE SOLD PRICE	\$406,000	\$371,750	9.2%
	# OF CONTRACTS	7	7	0.0%
	NEW LISTINGS	3	8	-62%
Houses	AVERAGE DOM	45	47	-4%
	% OF ASKING PRICE	97%	99%	
	AVERAGE SOLD PRICE	\$510,000	\$517,500	-1%
	# OF CONTRACTS	5	6	-17%
	NEW LISTINGS	1	5	-80%
Condo/Co-op/TH	AVERAGE DOM	21	27	-22%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$198,000	\$226,000	-12%
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	2	3	-33%

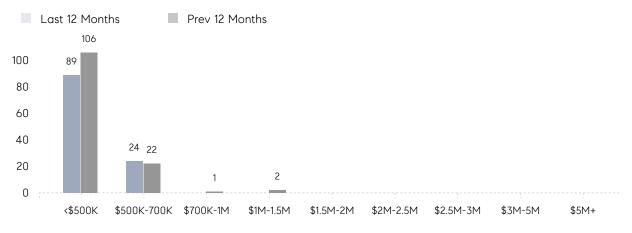
# **Ridgefield** Park

### MARCH 2023

### Monthly Inventory



### Contracts By Price Range





# Ridgewood

MARCH 2023

UNDER CONTRACT

11 Total Properties



19%

\$1.3M Median Price

-56% Decrease From Mar 2022

30% Increase From Mar 2022

Increase From Mar 2022

Total Properties

10

UNITS SOLD

43% Increase From Mar 2022

-8%

Decrease From

Mar 2022

\$1.1M

Average Price

> 9% Increase From Mar 2022

\$1.0M

Median

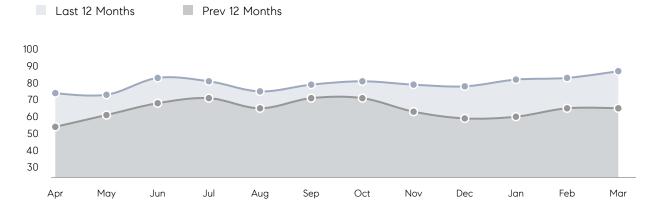
Price

		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	20	32	-37%
	% OF ASKING PRICE	109%	104%	
	AVERAGE SOLD PRICE	\$1,133,600	\$1,234,857	-8.2%
	# OF CONTRACTS	11	25	-56.0%
	NEW LISTINGS	13	25	-48%
Houses	AVERAGE DOM	20	32	-37%
	% OF ASKING PRICE	109%	104%	
	AVERAGE SOLD PRICE	\$1,133,600	\$1,234,857	-8%
	# OF CONTRACTS	11	25	-56%
	NEW LISTINGS	13	25	-48%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Ridgewood

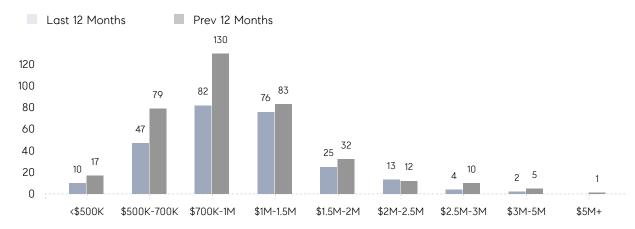
### MARCH 2023

### Monthly Inventory





### Contracts By Price Range



# River Edge

MARCH 2023

UNDER CONTRACT

12 Total Properties



\$599K Median Price

9% Increase From Mar 2022

31% Increase From Mar 2022

15% Increase From Mar 2022

-18%

Properties

9

Total

UNITS SOLD

Decrease From Mar 2022 Mar 2022

22% Increase From

\$798K

Average Price

14%

Increase From Mar 2022

**\$745**K

Median

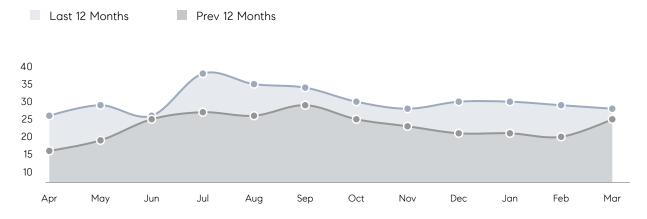
Price

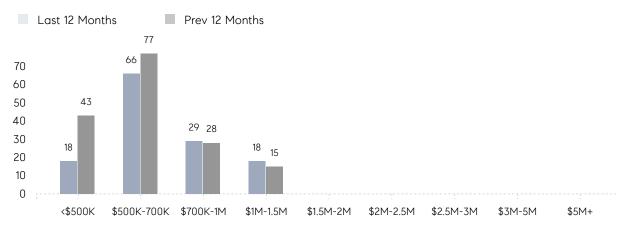
		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	27	20	35%
	% OF ASKING PRICE	99%	102%	
	AVERAGE SOLD PRICE	\$798,333	\$697,795	14.4%
	# OF CONTRACTS	12	11	9.1%
	NEW LISTINGS	9	14	-36%
Houses	AVERAGE DOM	25	20	25%
	% OF ASKING PRICE	99%	102%	
	AVERAGE SOLD PRICE	\$865,750	\$697,795	24%
	# OF CONTRACTS	12	11	9%
	NEW LISTINGS	9	13	-31%
Condo/Co-op/TH	AVERAGE DOM	42	-	-
	% OF ASKING PRICE	100%	-	
	AVERAGE SOLD PRICE	\$259,000	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	1	0%

# River Edge

### MARCH 2023

### Monthly Inventory





### Contracts By Price Range



### Listings By Price Range

Compass New Jersey Market Report

# River Vale

MARCH 2023

UNDER CONTRACT

UNITS SOLD

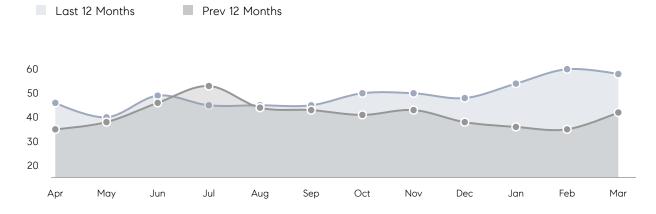
16	\$806K	<b>\$899K</b>	<b>8</b>	\$804K	<b>\$780K</b>
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
0%	3%	13%	-38%	2%	-2%
Change From	Increase From	Increase From	Decrease From	Increase From	Decrease From
Mar 2022	Mar 2022	Mar 2022	Mar 2022	Mar 2022	Mar 2022

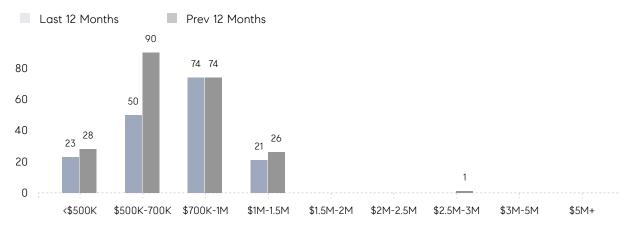
		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	79	63	25%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$804,449	\$789,604	1.9%
	# OF CONTRACTS	16	16	0.0%
	NEW LISTINGS	18	22	-18%
Houses	AVERAGE DOM	70	51	37%
	% OF ASKING PRICE	97%	102%	
	AVERAGE SOLD PRICE	\$724,800	\$814,579	-11%
	# OF CONTRACTS	10	14	-29%
	NEW LISTINGS	14	21	-33%
Condo/Co-op/TH	AVERAGE DOM	94	217	-57%
	% OF ASKING PRICE	100%	84%	
	AVERAGE SOLD PRICE	\$937,196	\$489,900	91%
	# OF CONTRACTS	6	2	200%
	NEW LISTINGS	4	1	300%

# River Vale

### MARCH 2023

### Monthly Inventory





### Contracts By Price Range



### Listings By Price Range

Compass New Jersey Market Report

## **Rochelle** Park

MARCH 2023

UNDER CONTRACT

6 Total



Mar 2022

Median Price

-14%

Mar 2022

Properties

4% Decrease From Increase From

-5% Decrease From Mar 2022

Properties 0%

4

Total

UNITS SOLD

Change From Mar 2022

Change From Mar 2022

\$482K \$517K

Average Price

\_

Change From Mar 2022

Median

Price

\_

		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	27	-	-
	% OF ASKING PRICE	98%	-	
	AVERAGE SOLD PRICE	\$482,000	-	-
	# OF CONTRACTS	6	7	-14.3%
	NEW LISTINGS	3	8	-62%
Houses	AVERAGE DOM	26	-	-
	% OF ASKING PRICE	99%	-	
	AVERAGE SOLD PRICE	\$526,000	-	-
	# OF CONTRACTS	5	6	-17%
	NEW LISTINGS	2	8	-75%
Condo/Co-op/TH	AVERAGE DOM	30	-	-
	% OF ASKING PRICE	93%	-	
	AVERAGE SOLD PRICE	\$350,000	-	-
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	1	0	0%

# Rochelle Park

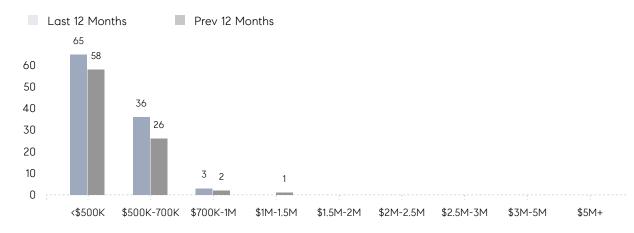
#### MARCH 2023

#### Monthly Inventory





### Contracts By Price Range



# Rutherford

MARCH 2023

UNDER CONTRACT

18 Total Properties



\$569K Median Price

-44% Decrease From Increase From Mar 2022

3% Mar 2022

14% Increase From Mar 2022

-64%

Properties

9

Total

UNITS SOLD

Decrease From Mar 2022 Mar 2022

-25% -31% Decrease From

\$412K

Average Price

> Decrease From Mar 2022

\$380K

Median

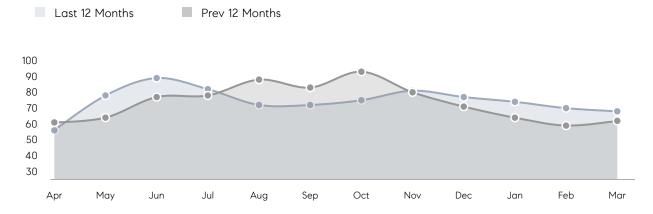
Price

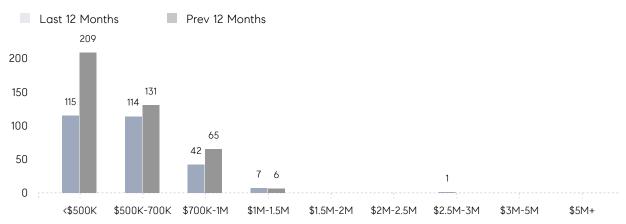
		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	30	54	-44%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$412,531	\$548,060	-24.7%
	# OF CONTRACTS	18	32	-43.7%
	NEW LISTINGS	15	33	-55%
Houses	AVERAGE DOM	29	45	-36%
	% OF ASKING PRICE	104%	100%	
	AVERAGE SOLD PRICE	\$614,250	\$643,000	-4%
	# OF CONTRACTS	13	17	-24%
	NEW LISTINGS	11	21	-48%
Condo/Co-op/TH	AVERAGE DOM	31	74	-58%
	% OF ASKING PRICE	97%	99%	
	AVERAGE SOLD PRICE	\$251,155	\$303,929	-17%
	# OF CONTRACTS	5	15	-67%
	NEW LISTINGS	4	12	-67%

# Rutherford

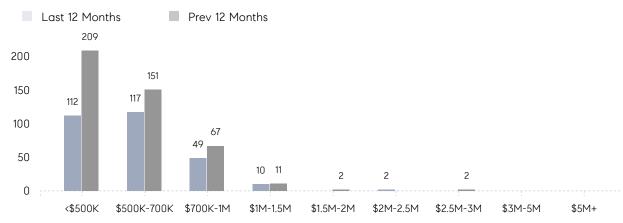
#### MARCH 2023

### Monthly Inventory





### Contracts By Price Range



## Saddle Brook

MARCH 2023

UNDER CONTRACT

10 Total



\$425K Median Price

-9%

Properties

-17% Decrease From Decrease From Mar 2022 Mar 2022

-19% Decrease From Mar 2022

Properties 11%

10

Total

Increase From Mar 2022

UNITS SOLD

12%

Increase From

Mar 2022

\$511K

Average Price

> Increase From Mar 2022

\$477K

Median

Price

3%

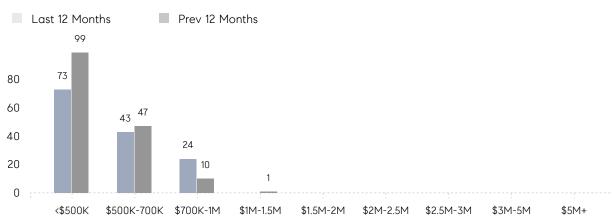
		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	34	21	62%
	% OF ASKING PRICE	100%	104%	
	AVERAGE SOLD PRICE	\$511,700	\$455,222	12.4%
	# OF CONTRACTS	10	11	-9.1%
	NEW LISTINGS	8	13	-38%
Houses	AVERAGE DOM	34	24	42%
	% OF ASKING PRICE	100%	104%	
	AVERAGE SOLD PRICE	\$511,700	\$509,571	0%
	# OF CONTRACTS	7	11	-36%
	NEW LISTINGS	8	12	-33%
Condo/Co-op/TH	AVERAGE DOM	-	8	-
	% OF ASKING PRICE	-	104%	
	AVERAGE SOLD PRICE	-	\$265,000	-
	# OF CONTRACTS	3	0	0%
	NEW LISTINGS	0	1	0%

# Saddle Brook

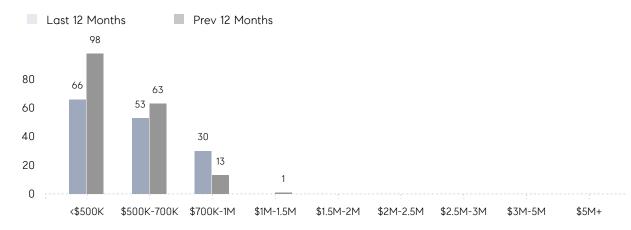
#### MARCH 2023

#### Monthly Inventory





### Contracts By Price Range



### Saddle River

MARCH 2023

UNDER CONTRACT

4 Total Properties



\$2.4M Median Price

-33% Decrease From

Mar 2022

rom Increase From Mar 2022

20% Increase From Mar 2022 -25%

Properties

6

Total

UNITS SOLD

Decrease From Decrease Mar 2022 Mar 2022

-17% 9% Decrease From Increa

\$2.6M

Average Price

> Increase From Mar 2022

\$2.6M

Median

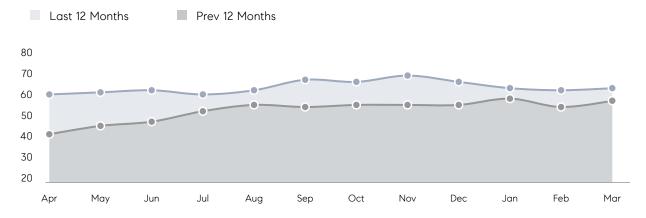
Price

		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	197	108	82%
	% OF ASKING PRICE	88%	93%	
	AVERAGE SOLD PRICE	\$2,688,500	\$3,229,199	-16.7%
	# OF CONTRACTS	4	6	-33.3%
	NEW LISTINGS	6	10	-40%
Houses	AVERAGE DOM	197	122	61%
	% OF ASKING PRICE	88%	92%	
	AVERAGE SOLD PRICE	\$2,688,500	\$3,673,571	-27%
	# OF CONTRACTS	4	6	-33%
	NEW LISTINGS	6	9	-33%
Condo/Co-op/TH	AVERAGE DOM	-	13	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$118,590	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	1	0%

# Saddle River

#### MARCH 2023

#### Monthly Inventory





### Contracts By Price Range



Teaneck

#### **MARCH 2023**

UNDER CONTRACT

22 Total

\$543K Average Price

-7%

Mar 2022

\$479K Median Price

-41%

Properties

Decrease From Decrease From Mar 2022

-4%

Decrease From Mar 2022

Total Properties

20

UNITS SOLD

0% -37% Change From Decrease From Mar 2022 Mar 2022

\$586K

Average Price

> Decrease From Mar 2022

\$530K

Median

-4%

Price

### **Property Statistics**

		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	55	37	49%
	% OF ASKING PRICE	97%	102%	
	AVERAGE SOLD PRICE	\$586,973	\$584,534	0.4%
	# OF CONTRACTS	22	37	-40.5%
	NEW LISTINGS	33	41	-20%
Houses	AVERAGE DOM	52	39	33%
	% OF ASKING PRICE	98%	102%	
	AVERAGE SOLD PRICE	\$604,414	\$604,337	0%
	# OF CONTRACTS	18	34	- 47%
	NEW LISTINGS	30	33	- 9%
Condo/Co-op/TH	AVERAGE DOM	84	8	950%
	% OF ASKING PRICE	90%	101%	
	AVERAGE SOLD PRICE	\$430,000	\$287,500	50%
	# OF CONTRACTS	4	3	33%
	NEW LISTINGS	3	8	-62%

Sources: Garden State MLS, Hudson MLS, NJ MLS

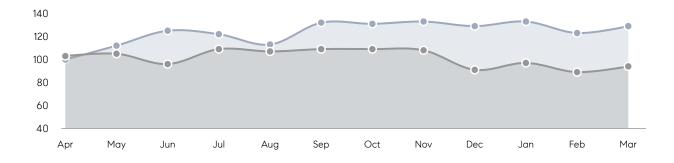
117

## Teaneck

#### MARCH 2023

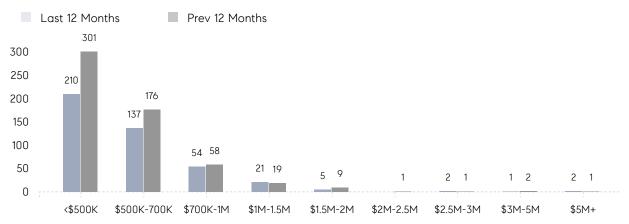
#### Monthly Inventory







### Contracts By Price Range



### Listings By Price Range

Compass New Jersey Market Report

# Tenafly

#### MARCH 2023

UNDER CONTRACT

10 Total Properties



\$1.3M Median Price

-67% Decrease From Mar 2022

17% Increase From Mar 2022

-2% Decrease From Mar 2022 -61%

Properties

UNITS SOLD

7

Total

Decrease From Decrease Mar 2022 Mar 2022

-4% Decrease From

\$1.1M

Average Price

> -3% Decrease From Mar 2022

\$1.1M

Median

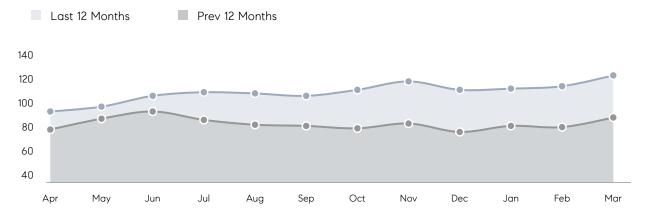
Price

		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	117	49	139%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$1,138,786	\$1,190,194	-4.3%
	# OF CONTRACTS	10	30	-66.7%
	NEW LISTINGS	21	35	-40%
Houses	AVERAGE DOM	123	57	116%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$1,268,583	\$1,315,250	-4%
	# OF CONTRACTS	10	26	-62%
	NEW LISTINGS	19	29	-34%
Condo/Co-op/TH	AVERAGE DOM	85	20	325%
	% OF ASKING PRICE	96%	100%	
	AVERAGE SOLD PRICE	\$360,000	\$752,500	-52%
	# OF CONTRACTS	0	4	0%
	NEW LISTINGS	2	6	-67%

# Tenafly

### MARCH 2023

### Monthly Inventory





### Contracts By Price Range



# Upper Saddle River

MARCH 2023

UNDER CONTRACT

12 Total Properties



\$1.1M Median Price

-14% Decrease From Mar 2022 8% Increase From Mar 2022 17% Increase From Mar 2022 Properties

15

Total

UNITS SOLD

-6% 3% Decrease From Mar 2022 Increase From Mar 2022

6%

\$1.3M

Average

Price

Increase From Mar 2022

\$1.0M

Median

Price

		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	62	52	19%
	% OF ASKING PRICE	105%	103%	
	AVERAGE SOLD PRICE	\$1,311,261	\$1,269,111	3.3%
	# OF CONTRACTS	12	14	-14.3%
	NEW LISTINGS	16	13	23%
Houses	AVERAGE DOM	26	58	-55%
	% OF ASKING PRICE	101%	103%	
	AVERAGE SOLD PRICE	\$1,539,916	\$1,310,000	18%
	# OF CONTRACTS	6	9	-33%
	NEW LISTINGS	13	10	30%
Condo/Co-op/TH	AVERAGE DOM	103	10	930%
	% OF ASKING PRICE	108%	105%	
	AVERAGE SOLD PRICE	\$1,049,941	\$982,892	7%
	# OF CONTRACTS	6	5	20%
	NEW LISTINGS	3	3	0%

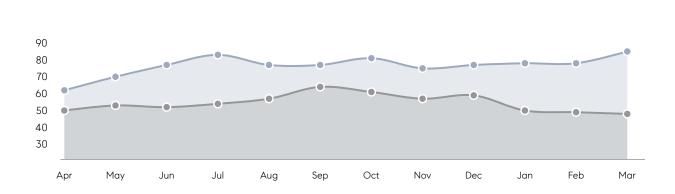
# Upper Saddle River

Prev 12 Months

#### MARCH 2023

#### Monthly Inventory

Last 12 Months





### Contracts By Price Range



## Waldwick

MARCH 2023

UNDER CONTRACT

10 Total Properties



\$579K Median Price

-17% Decrease From Mar 2022

12% Increase From Mar 2022

15% Increase From Mar 2022 -40%

Properties

6

Total

UNITS SOLD

Decrease From Decrease Mar 2022 Mar 2022

-2% Decrease From

\$545K

Average Price

> Decrease From Mar 2022

\$532K

Median

-11%

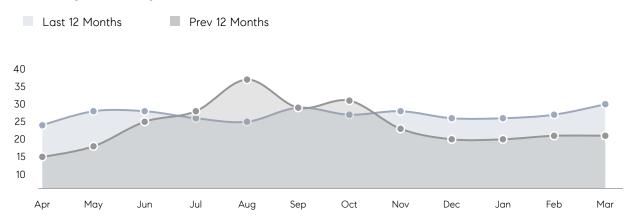
Price

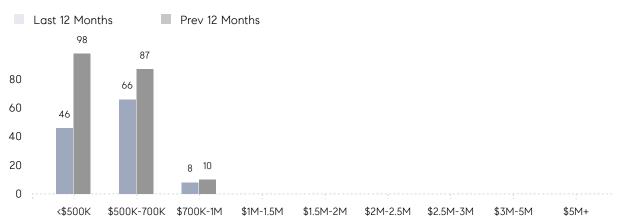
		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	19	21	-10%
	% OF ASKING PRICE	108%	107%	
	AVERAGE SOLD PRICE	\$545,817	\$557,637	-2.1%
	# OF CONTRACTS	10	12	-16.7%
	NEW LISTINGS	12	13	-8%
Houses	AVERAGE DOM	22	21	5%
	% OF ASKING PRICE	105%	107%	
	AVERAGE SOLD PRICE	\$558,980	\$576,041	- 3%
	# OF CONTRACTS	9	12	-25%
	NEW LISTINGS	11	13	-15%
Condo/Co-op/TH	AVERAGE DOM	7	17	-59%
	% OF ASKING PRICE	127%	106%	
	AVERAGE SOLD PRICE	\$480,000	\$392,000	22%
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	1	0	0%

## Waldwick

#### MARCH 2023

#### Monthly Inventory

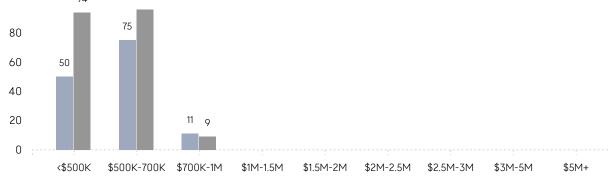




### Contracts By Price Range

Listings By Price Range

#### Prev 12 Months Last 12 Months 96 94 75 80



# Wallington

MARCH 2023

UNDER CONTRACT

1 Total Properties



\$519K Median Price

-80%

Decrease From Decrease From Mar 2022

-26% Mar 2022 Mar 2022

-28% Decrease From Properties 100%

4

Total

UNITS SOLD

Increase From Mar 2022

14% Increase From

Mar 2022

Average

Price

-5% Decrease From Mar 2022

Median

Price

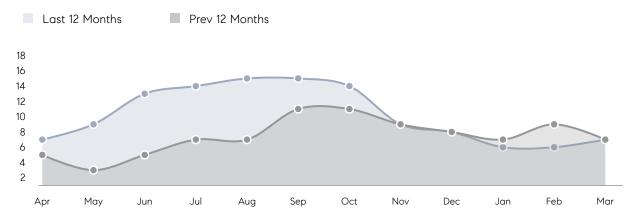
\$436K \$362K

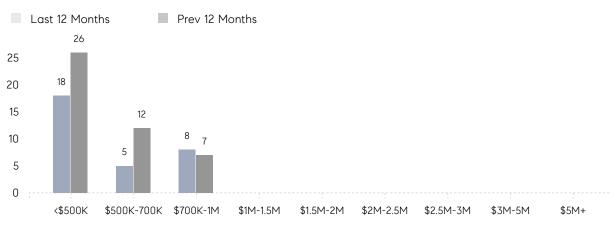
		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	47	59	-20%
	% OF ASKING PRICE	96%	97%	
	AVERAGE SOLD PRICE	\$436,250	\$383,500	13.8%
	# OF CONTRACTS	1	5	-80.0%
	NEW LISTINGS	2	4	-50%
Houses	AVERAGE DOM	59	59	0%
	% OF ASKING PRICE	94%	97%	
	AVERAGE SOLD PRICE	\$446,667	\$383,500	16%
	# OF CONTRACTS	1	5	-80%
	NEW LISTINGS	2	4	-50%
Condo/Co-op/TH	AVERAGE DOM	10	-	-
	% OF ASKING PRICE	103%	-	
	AVERAGE SOLD PRICE	\$405,000	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

# Wallington

#### MARCH 2023

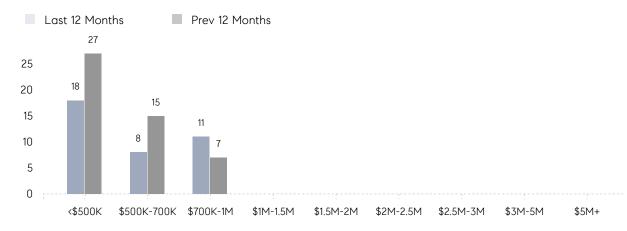
### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



Compass New Jersey Market Report

# Washington Township

MARCH 2023

UNDER CONTRACT

UNITS SOLD

5	\$691K	\$699K	<b>8</b>	\$600K	\$587K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
- <b>75%</b>	7%	12%	<b>-11%</b>	<b>-19%</b>	7%
Decrease From	Increase From	Increase From	Decrease From	Decrease From	Increase From
Mar 2022					

48 97% 0 \$742,222 20	-10% 2 -19.1% -75.0%
0 \$742,222	
20	-75.0%
14	-29%
50	30%
97%	
0 \$790,714	4 -21%
15	-67%
9	0%
40	-45%
99%	
0 \$572,500	0%
5	0%
5	-80%
	50 97% 0 \$790,714 15 9 40 99% 0 \$572,500 5

# Washington Township

#### MARCH 2023

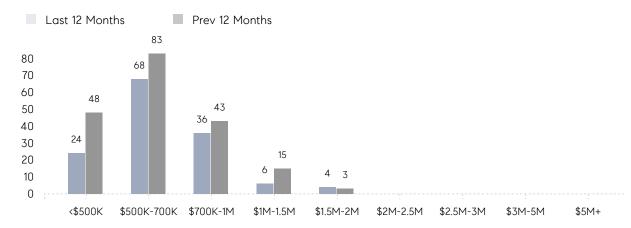
#### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



Compass New Jersey Market Report

### Westwood

#### MARCH 2023

UNDER CONTRACT

7 Total Properties



Mar 2022

\$499K Median Price

-36%

Mar 2022

-4% Decrease From Decrease From

-9% Decrease From Mar 2022

-60%

Properties

4

Total

UNITS SOLD

Decrease From Mar 2022 Mar 2022

38% 35% Increase From

**\$546K \$537K** 

Average

Price

Increase From Mar 2022

Median

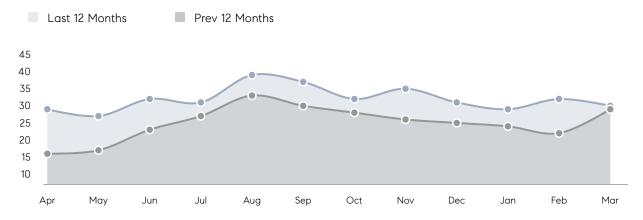
Price

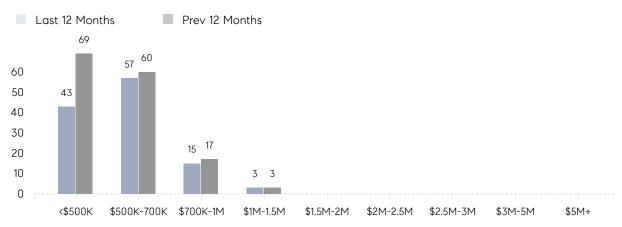
		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	16	21	-24%
	% OF ASKING PRICE	105%	102%	
	AVERAGE SOLD PRICE	\$546,250	\$397,000	37.6%
	# OF CONTRACTS	7	11	-36.4%
	NEW LISTINGS	6	15	-60%
Houses	AVERAGE DOM	16	25	-36%
	% OF ASKING PRICE	105%	105%	
	AVERAGE SOLD PRICE	\$546,250	\$510,833	7%
	# OF CONTRACTS	6	10	-40%
	NEW LISTINGS	6	15	-60%
Condo/Co-op/TH	AVERAGE DOM	-	16	-
	% OF ASKING PRICE	-	98%	
	AVERAGE SOLD PRICE	-	\$226,250	-
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	0	0	0%

### Westwood

#### MARCH 2023

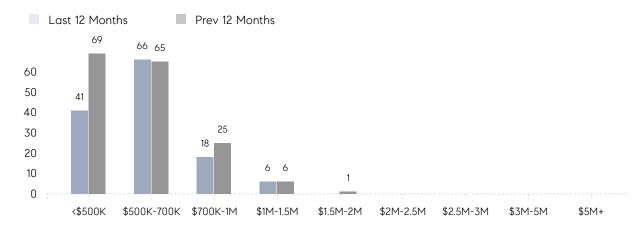
#### Monthly Inventory





### Contracts By Price Range

### Listings By Price Range



Compass New Jersey Market Report

# Woodcliff Lake

MARCH 2023

UNDER CONTRACT

6 Total Properties



Mar 2022

\$1.0M Median Price

-60%

Mar 2022

-18% Decrease From Decrease From

-15% Decrease From Mar 2022

Properties 0%

7

Total

UNITS SOLD

Change From Mar 2022

-10%

Mar 2022

Average Price

\$1.0M

-22% Decrease From

Median

Price

Decrease From Mar 2022

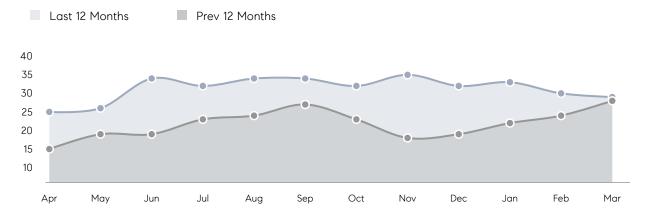
\$870K

		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	74	20	270%
	% OF ASKING PRICE	99%	104%	
	AVERAGE SOLD PRICE	\$1,039,707	\$1,156,457	-10.1%
	# OF CONTRACTS	6	15	-60.0%
	NEW LISTINGS	4	20	-80%
Houses	AVERAGE DOM	74	20	270%
	% OF ASKING PRICE	99%	104%	
	AVERAGE SOLD PRICE	\$1,039,707	\$1,156,457	-10%
	# OF CONTRACTS	6	14	-57%
	NEW LISTINGS	3	19	-84%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	1	1	0%

# Woodcliff Lake

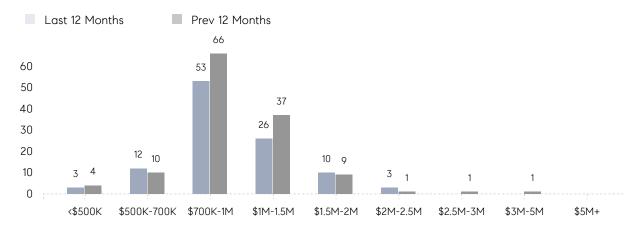
#### MARCH 2023

#### Monthly Inventory





### Contracts By Price Range



Wood-Ridge

**MARCH 2023** 

UNDER CONTRACT

4 Total Properties \$504K Average Price

\$497K Median Price

0%

-79%

Mar 2022

-9% Decrease From Decrease From Mar 2022

Change From Mar 2022

-69%

Properties

5

Total

UNITS SOLD

Decrease From Mar 2022 Mar 2022

16% Increase From

\$635K

Average

Price

Increase From Mar 2022

\$605K

Median

10%

Price

### **Property Statistics**

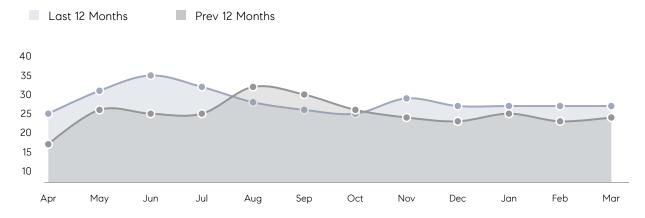
		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	23	37	-38%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$635,541	\$548,528	15.9%
	# OF CONTRACTS	4	19	-78.9%
	NEW LISTINGS	5	22	-77%
Houses	AVERAGE DOM	73	56	30%
	% OF ASKING PRICE	92%	97%	
	AVERAGE SOLD PRICE	\$999,000	\$548,238	82%
	# OF CONTRACTS	2	10	-80%
	NEW LISTINGS	1	12	-92%
Condo/Co-op/TH	AVERAGE DOM	11	17	-35%
	% OF ASKING PRICE	102%	103%	
	AVERAGE SOLD PRICE	\$544,677	\$548,819	-1%
	# OF CONTRACTS	2	9	-78%
	NEW LISTINGS	4	10	-60%

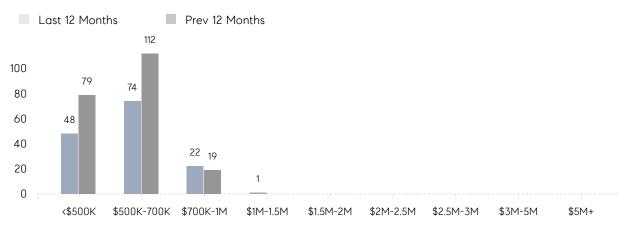
133

## Wood-Ridge

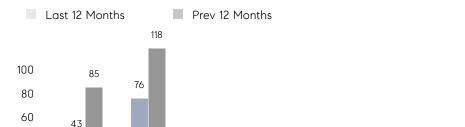
#### MARCH 2023

#### Monthly Inventory

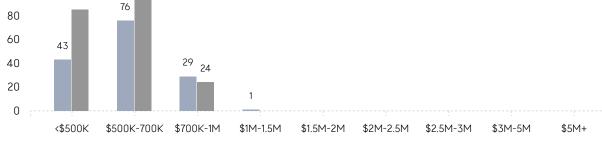




### Contracts By Price Range



### Listings By Price Range



Compass New Jersey Market Report

## Wyckoff

#### MARCH 2023

UNDER CONTRACT

15 Total Properties \$993K Average Price

Median Price

-12% Decrease From Mar 2022

14% Increase From Mar 2022

14% Increase From Mar 2022

\$969K

8%

Properties

13

Total

UNITS SOLD

Increase From Mar 2022

-18% -23% Decrease From Decrease F

\$885K

Average

Mar 2022

Price

Decrease From Mar 2022

\$791K

Median

Price

### **Property Statistics**

		Mar 2023	Mar 2022	% Change
Overall	AVERAGE DOM	45	25	80%
	% OF ASKING PRICE	100%	106%	
	AVERAGE SOLD PRICE	\$885,461	\$1,077,083	-17.8%
	# OF CONTRACTS	15	17	-11.8%
	NEW LISTINGS	15	32	-53%
Houses	AVERAGE DOM	47	26	81%
	% OF ASKING PRICE	100%	106%	
	AVERAGE SOLD PRICE	\$893,333	\$1,107,727	-19%
	# OF CONTRACTS	15	17	-12%
	NEW LISTINGS	15	30	-50%
Condo/Co-op/TH	AVERAGE DOM	19	8	138%
	% OF ASKING PRICE	94%	110%	
	AVERAGE SOLD PRICE	\$791,000	\$740,000	7%
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	2	0%

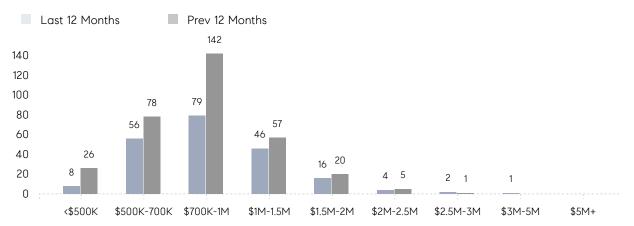
Compass New Jersey Monthly Market Insights

# Wyckoff

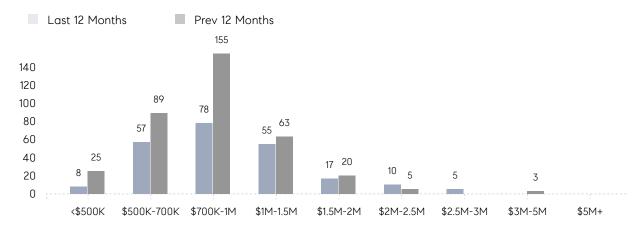
#### MARCH 2023

#### Monthly Inventory





### Contracts By Price Range



COMPASS

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### Allendale

MARCH 2023

# \$1.0M

Average Sales Price

\$895K

Median Sales Price

## 100%

Average % Of Asking Price 400%

Increase In Sales From Mar 2022

-50%

Decrease In Contracts From Mar 2022

71%

Increase In Days On Market From Mar 2022 COMPASS

### Alpine

MARCH 2023

\$2.3M

Average Sales Price

\$2.3M

Median Sales Price

### 95%

Average % Of Asking Price 100%

Increase In Sales From Mar 2022

50%

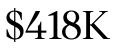
Increase In Contracts From Mar 2022

## 105%

Increase In Days On Market From Mar 2022 COMPASS

### Bergenfield

MARCH 2023



Average Sales Price



Median Sales Price

### 99%

Average % Of Asking Price -88%

Decrease In Sales From Mar 2022

-59%

Decrease In Contracts From Mar 2022

200%

Increase In Days On Market From Mar 2022 COMPASS

### Bogota

MARCH 2023

\$550K

Average Sales Price

\$550K

Median Sales Price

### 93%

Average % Of Asking Price -67%

Decrease In Sales From Mar 2022

-9%

Decrease In Contracts From Mar 2022

## 21%

Increase In Days On Market From Mar 2022 COMPASS

### Carlstadt

MARCH 2023

—

Average Sales Price

Median Sales Price 0%

Change In Sales From Mar 2022

### 100%

Increase In Contracts From Mar 2022

\_

-----

Average % Of Asking Price Change In Days On Market From Mar 2022

—

COMPASS

### Cliffside Park

MARCH 2023



Average Sales Price

\$549K

Median Sales Price

### 96%

Average % Of Asking Price -41%

Decrease In Sales From Mar 2022

-21%

Decrease In Contracts From Mar 2022

1%

Increase In Days On Market From Mar 2022 COMPASS

### Closter

MARCH 2023

\$1.0M

Average Sales Price

\$1.0M

Median Sales Price

### 97%

Average % Of Asking Price -67%

Decrease In Sales From Mar 2022

-62%

Decrease In Contracts From Mar 2022

-22%

Decrease In Days On Market From Mar 2022 COMPASS

Cresskill

MARCH 2023

\$824K

Average Sales Price

\$682K

Median Sales Price



Average % Of Asking Price -54%

Decrease In Sales From Mar 2022

-62%

Decrease In Contracts From Mar 2022

59%

Increase In Days On Market From Mar 2022 COMPASS

#### Demarest

MARCH 2023

\$1.2M

Average Sales Price

\$1.6M

Median Sales Price

## 91%

Average % Of Asking Price 0%

Change In Sales From Mar 2022

-10%

Decrease In Contracts From Mar 2022

405%

Increase In Days On Market From Mar 2022 COMPASS

#### Dumont

MARCH 2023

\$469K

Average Sales Price

\$470K

Median Sales Price

### 98%

Average % Of Asking Price -33%

Decrease In Sales From Mar 2022

-33%

Decrease In Contracts From Mar 2022

293%

Increase In Days On Market From Mar 2022 COMPASS

#### Edgewater

MARCH 2023



Average Sales Price

\$505K

Median Sales Price

### 98%

Average % Of Asking Price -40%

Decrease In Sales From Mar 2022

24%

Increase In Contracts From Mar 2022

-2%

Decrease In Days On Market From Mar 2022 COMPASS

### Elmwood Park

MARCH 2023



Average Sales Price

\$480K

Median Sales Price

# 100%

Average % Of Asking Price -27%

Decrease In Sales From Mar 2022

-50%

Decrease In Contracts From Mar 2022

-51%

Decrease In Days On Market From Mar 2022 COMPASS

#### Emerson

MARCH 2023



Average Sales Price

\$607K

Median Sales Price

### 99%

Average % Of Asking Price -33%

Decrease In Sales From Mar 2022

-14%

Decrease In Contracts From Mar 2022

-29%

Decrease In Days On Market From Mar 2022 COMPASS

### Englewood

MARCH 2023



Average Sales Price

\$337K

Median Sales Price

### 98%

Average % Of Asking Price -35%

Decrease In Sales From Mar 2022

-60%

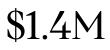
Decrease In Contracts From Mar 2022

-35%

Decrease In Days On Market From Mar 2022 COMPASS

### **Englewood Cliffs**

MARCH 2023



Average Sales Price

\$1.6M

Median Sales Price



Average % Of Asking Price -25%

Decrease In Sales From Mar 2022

-43%

Decrease In Contracts From Mar 2022

3%

Increase In Days On Market From Mar 2022 COMPASS

### Fair Lawn

MARCH 2023



Average Sales Price

\$635K

Median Sales Price

# 103%

Average % Of Asking Price -25%

Decrease In Sales From Mar 2022

-26%

Decrease In Contracts From Mar 2022

3%

Increase In Days On Market From Mar 2022 COMPASS



MARCH 2023

**\$514**K

Average Sales Price

\$372K

Median Sales Price



Average % Of Asking Price 20%

Increase In Sales From Mar 2022

-44%

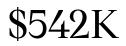
Decrease In Contracts From Mar 2022

-25%

Decrease In Days On Market From Mar 2022 COMPASS

#### Fort Lee

MARCH 2023



Average Sales Price

\$500K

Median Sales Price

### 97%

Average % Of Asking Price -31%

Decrease In Sales From Mar 2022

-8%

Decrease In Contracts From Mar 2022

-32%

Decrease In Days On Market From Mar 2022 COMPASS

### Franklin Lakes

MARCH 2023



Average Sales Price

\$1.5M

Median Sales Price

## 104%

Average % Of Asking Price -6%

Decrease In Sales From Mar 2022

-28%

Decrease In Contracts From Mar 2022

16%

Increase In Days On Market From Mar 2022 COMPASS

Garfield City

MARCH 2023



Average Sales Price

\$480K

Median Sales Price

# 100%

Average % Of Asking Price -30%

Decrease In Sales From Mar 2022

20%

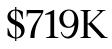
Increase In Contracts From Mar 2022

67%

Increase In Days On Market From Mar 2022 COMPASS

### Glen Rock

MARCH 2023



Average Sales Price

\$625K

Median Sales Price

## 103%

Average % Of Asking Price 50%

Increase In Sales From Mar 2022

-40%

Decrease In Contracts From Mar 2022

310%

Increase In Days On Market From Mar 2022 COMPASS

### Hackensack

MARCH 2023



Average Sales Price

\$365K

Median Sales Price

### 97%

Average % Of Asking Price -41%

Decrease In Sales From Mar 2022

13%

Increase In Contracts From Mar 2022

# -6%

Decrease In Days On Market From Mar 2022 COMPASS

#### Haworth

MARCH 2023



Average Sales Price

\$980K

Median Sales Price

### 99%

Average % Of Asking Price 33%

Increase In Sales From Mar 2022

-12%

Decrease In Contracts From Mar 2022

-54%

Decrease In Days On Market From Mar 2022 COMPASS

### Harrington Park

MARCH 2023



Average Sales Price

**\$825**K

Median Sales Price

## 102%

Average % Of Asking Price -33%

Decrease In Sales From Mar 2022

29%

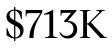
Increase In Contracts From Mar 2022

-78%

Decrease In Days On Market From Mar 2022 COMPASS

#### Hasbrouck Heights

MARCH 2023



Average Sales Price

**\$675**K

Median Sales Price

# 101%

Average % Of Asking Price

-45%

Decrease In Sales From Mar 2022

0%

Change In Contracts From Mar 2022

## 125%

Increase In Days On Market From Mar 2022 COMPASS

#### Hillsdale

MARCH 2023

\$588K

Average Sales Price

\$535K

Median Sales Price

# 100%

Average % Of Asking Price 40%

Increase In Sales From Mar 2022

-37%

Decrease In Contracts From Mar 2022

-6%

Decrease In Days On Market From Mar 2022 COMPASS

### Ho-Ho-Kus

MARCH 2023



Average Sales Price

\$861K

Median Sales Price

### 96%

Average % Of Asking Price -67%

Decrease In Sales From Mar 2022

-30%

Decrease In Contracts From Mar 2022

79%

Increase In Days On Market From Mar 2022 COMPASS

Leonia

MARCH 2023

\$625K

Average Sales Price

\$550K

Median Sales Price

### 98%

Average % Of Asking Price -73%

Decrease In Sales From Mar 2022

-25%

Decrease In Contracts From Mar 2022

21%

Increase In Days On Market From Mar 2022 COMPASS

### Little Ferry

MARCH 2023



Average Sales Price

\$368K

Median Sales Price

# 101%

Average % Of Asking Price -75%

Decrease In Sales From Mar 2022

75%

Increase In Contracts From Mar 2022

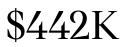
-4%

Decrease In Days On Market From Mar 2022 COMPASS

Lodi March 2023

\$442K

Average Sales Price



Median Sales Price



Average % Of Asking Price -71%

Decrease In Sales From Mar 2022

-79%

Decrease In Contracts From Mar 2022

154%

Increase In Days On Market From Mar 2022 COMPASS



### Lyndhurst

MARCH 2023



Average Sales Price

\$540K

Median Sales Price

### 99%

Average % Of Asking Price 50%

Increase In Sales From Mar 2022

-57%

Decrease In Contracts From Mar 2022

-49%

Decrease In Days On Market From Mar 2022 COMPASS

#### Mahwah

MARCH 2023



Average Sales Price

\$610K

Median Sales Price

# 101%

Average % Of Asking Price -46%

Decrease In Sales From Mar 2022

-51%

Decrease In Contracts From Mar 2022

31%

Increase In Days On Market From Mar 2022 COMPASS

#### Maywood

MARCH 2023



Average Sales Price



Median Sales Price



Average % Of Asking Price -56%

Decrease In Sales From Mar 2022

-33%

Decrease In Contracts From Mar 2022

124%

Increase In Days On Market From Mar 2022 COMPASS

### Midland Park

MARCH 2023



Average Sales Price

\$581K

Median Sales Price

# 107%

Average % Of Asking Price 20%

Increase In Sales From Mar 2022

-77%

Decrease In Contracts From Mar 2022

-74%

Decrease In Days On Market From Mar 2022 COMPASS

#### Montvale

MARCH 2023



Average Sales Price

\$732K

Median Sales Price

### 98%

Average % Of Asking Price 0%

Change In Sales From Mar 2022

-35%

Decrease In Contracts From Mar 2022

3%

Increase In Days On Market From Mar 2022 COMPASS

#### Moonachie

MARCH 2023



Average Sales Price

\$395K

Median Sales Price

# 107%

Average % Of Asking Price 0%

Change In Sales From Mar 2022

-67%

Decrease In Contracts From Mar 2022

-74%

Decrease In Days On Market From Mar 2022 COMPASS

### New Milford

MARCH 2023



Average Sales Price

\$535K

Median Sales Price

### 99%

Average % Of Asking Price 10%

Increase In Sales From Mar 2022

-41%

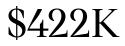
Decrease In Contracts From Mar 2022

43%

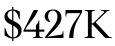
Increase In Days On Market From Mar 2022 COMPASS

### North Arlington

MARCH 2023



Average Sales Price



Median Sales Price

## 102%

Average % Of Asking Price 0%

Change In Sales From Mar 2022

-30%

Decrease In Contracts From Mar 2022

-38%

Decrease In Days On Market From Mar 2022 COMPASS

### North Bergen

MARCH 2023



Average Sales Price

\$315K

Median Sales Price

### 97%

Average % Of Asking Price -14%

Decrease In Sales From Mar 2022

-46%

Decrease In Contracts From Mar 2022

20%

Increase In Days On Market From Mar 2022 COMPASS

#### Northvale

MARCH 2023

\$660K

Average Sales Price

\$660K

Median Sales Price

### 97%

Average % Of Asking Price -67%

Decrease In Sales From Mar 2022

-64%

Decrease In Contracts From Mar 2022

62%

Increase In Days On Market From Mar 2022 COMPASS

#### Norwood

MARCH 2023



Average Sales Price

\$1.3M

Median Sales Price



Average % Of Asking Price -82%

Decrease In Sales From Mar 2022

-80%

Decrease In Contracts From Mar 2022

143%

Increase In Days On Market From Mar 2022 COMPASS

#### Oakland

MARCH 2023



Average Sales Price

\$635K

Median Sales Price

# 106%

Average % Of Asking Price 38%

Increase In Sales From Mar 2022

5%

Increase In Contracts From Mar 2022

-14%

Decrease In Days On Market From Mar 2022 COMPASS

### Old Tappan

MARCH 2023

\$802K

Average Sales Price



Median Sales Price



Average % Of Asking Price 700%

Increase In Sales From Mar 2022

-27%

Decrease In Contracts From Mar 2022

152%

Increase In Days On Market From Mar 2022 COMPASS

#### Oradell

MARCH 2023



Average Sales Price

\$721K

Median Sales Price

### 99%

Average % Of Asking Price 14%

Increase In Sales From Mar 2022

-18%

Decrease In Contracts From Mar 2022

7%

Increase In Days On Market From Mar 2022 COMPASS

#### Palisades Park

MARCH 2023



Average Sales Price

**\$725**K

Median Sales Price

## 101%

Average % Of Asking Price -76%

Decrease In Sales From Mar 2022

-23%

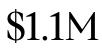
Decrease In Contracts From Mar 2022

-20%

Decrease In Days On Market From Mar 2022 COMPASS

#### Paramus

MARCH 2023



Average Sales Price

\$900K

Median Sales Price

## 105%

Average % Of Asking Price -25%

Decrease In Sales From Mar 2022

-41%

Decrease In Contracts From Mar 2022

11%

Increase In Days On Market From Mar 2022 COMPASS

#### Park Ridge

MARCH 2023



Average Sales Price

\$625K

Median Sales Price

## 106%

Average % Of Asking Price 200%

Increase In Sales From Mar 2022

25%

Increase In Contracts From Mar 2022

200%

Increase In Days On Market From Mar 2022 COMPASS



\$640K

Average Sales Price

\$615K

Median Sales Price

## 101%

Average % Of Asking Price -50%

Decrease In Sales From Mar 2022

-52%

Decrease In Contracts From Mar 2022

-63%

Decrease In Days On Market From Mar 2022 COMPASS

#### Ridgefield

MARCH 2023



Average Sales Price

\$539K

Median Sales Price



Average % Of Asking Price -43%

Decrease In Sales From Mar 2022

29%

Increase In Contracts From Mar 2022

147%

Increase In Days On Market From Mar 2022 COMPASS

#### **Ridgefield Park**

MARCH 2023



Average Sales Price

\$455K

Median Sales Price

### 97%

Average % Of Asking Price -25%

Decrease In Sales From Mar 2022

0%

Change In Contracts From Mar 2022

## 0%

Change In Days On Market From Mar 2022 COMPASS

#### Ridgewood

MARCH 2023

# \$1.1M

Average Sales Price

\$1.0M

Median Sales Price

## 109%

Average % Of Asking Price 43%

Increase In Sales From Mar 2022

-56%

Decrease In Contracts From Mar 2022

-37%

Decrease In Days On Market From Mar 2022 COMPASS

#### River Edge

MARCH 2023



Average Sales Price

**\$745**K

Median Sales Price



Average % Of Asking Price -18%

Decrease In Sales From Mar 2022

9%

Increase In Contracts From Mar 2022

35%

Increase In Days On Market From Mar 2022 COMPASS

#### River Vale

MARCH 2023



Average Sales Price

\$780K

Median Sales Price

### 98%

Average % Of Asking Price -38%

Decrease In Sales From Mar 2022

0%

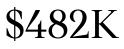
Change In Contracts From Mar 2022

### 25%

Increase In Days On Market From Mar 2022 COMPASS

#### Rochelle Park

MARCH 2023



Average Sales Price

\$517K

Median Sales Price

### 98%

Average % Of Asking Price 0%

Change In Sales From Mar 2022

-14%

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Decrease In Contracts From Mar 2022

Change In Days On Market From Mar 2022 COMPASS

#### Rutherford

MARCH 2023

\$412K

Average Sales Price

\$380K

Median Sales Price

100%

Average % Of Asking Price

-64%

Decrease In Sales From Mar 2022

-44%

Decrease In Contracts From Mar 2022

-44%

Decrease In Days On Market From Mar 2022

COMPASS

#### Saddle Brook

MARCH 2023



Average Sales Price



Median Sales Price

## 100%

Average % Of Asking Price

## 11%

Increase In Sales From Mar 2022

-9%

Decrease In Contracts From Mar 2022

### 62%

Increase In Days On Market From Mar 2022 COMPASS

#### Saddle River

MARCH 2023



Average Sales Price

\$2.6M

Median Sales Price

### 88%

Average % Of Asking Price -25%

Decrease In Sales From Mar 2022

-33%

Decrease In Contracts From Mar 2022

82%

Increase In Days On Market From Mar 2022 COMPASS



\$586K

Average Sales Price

\$530K

Median Sales Price

### 97%

Average % Of Asking Price -37%

Decrease In Sales From Mar 2022

-41%

Decrease In Contracts From Mar 2022

49%

Increase In Days On Market From Mar 2022 COMPASS

#### Tenafly

MARCH 2023

## **\$1.1M**

Average Sales Price

\$1.1M

Median Sales Price

### 98%

Average % Of Asking Price

## -61%

Decrease In Sales From Mar 2022

-67%

Decrease In Contracts From Mar 2022

## 139%

Increase In Days On Market From Mar 2022 COMPASS

#### Upper Saddle River

MARCH 2023



Average Sales Price

\$1.0M

Median Sales Price

## 105%

Average % Of Asking Price -6%

Decrease In Sales From Mar 2022

-14%

Decrease In Contracts From Mar 2022

19%

Increase In Days On Market From Mar 2022 COMPASS

Waldwick



Average Sales Price

\$532K

Median Sales Price

### 108%

Average % Of Asking Price -40%

Decrease In Sales From Mar 2022

-17%

Decrease In Contracts From Mar 2022

-10%

Decrease In Days On Market From Mar 2022 COMPASS

#### Wallington

MARCH 2023



Average Sales Price

\$362K

Median Sales Price

### 96%

Average % Of Asking Price 100%

Increase In Sales From Mar 2022

-80%

Decrease In Contracts From Mar 2022

-20%

Decrease In Days On Market From Mar 2022 COMPASS

#### Washington Township

MARCH 2023



Average Sales Price

\$587K

Median Sales Price

### 98%

Average % Of Asking Price -11%

Decrease In Sales From Mar 2022

-75%

Decrease In Contracts From Mar 2022

-10%

Decrease In Days On Market From Mar 2022 COMPASS

Westwood



Average Sales Price

\$537K

Median Sales Price

### 105%

Average % Of Asking Price -60%

Decrease In Sales From Mar 2022

-36%

Decrease In Contracts From Mar 2022

-24%

Decrease In Days On Market From Mar 2022 COMPASS

#### Woodcliff Lake

MARCH 2023

# \$1.0M

Average Sales Price

\$870K

Median Sales Price

### 99%

Average % Of Asking Price 0%

Change In Sales From Mar 2022

-60%

Decrease In Contracts From Mar 2022

270%

Increase In Days On Market From Mar 2022 COMPASS

#### Wood-Ridge

MARCH 2023



Average Sales Price

\$605K

Median Sales Price

## 100%

Average % Of Asking Price -69%

Decrease In Sales From Mar 2022

-79%

Decrease In Contracts From Mar 2022

-38%

Decrease In Days On Market From Mar 2022 COMPASS





Average Sales Price

\$791K

Median Sales Price

## 100%

Average % Of Asking Price

### 8%

Increase In Sales From Mar 2022

-12%

Decrease In Contracts From Mar 2022

## 80%

Increase In Days On Market From Mar 2022 COMPASS